



GOVERNMENT OF ANDHRA PRADESH

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Web Site : <https://tender.approcurement.gov.in>

TENDER DOCUMENT

FOR

Request for proposal for selection of service provider for printing and supply of IEC material to NHM in Andhra Pradesh for a period of one year (e- Procurement)

Tender Notice No. : 3.28/APMSIDC/Technical/2020-21
Dt: 18.09.2020.

Name of the Work : Request for proposal for selection of service provider for printing and supply of IEC material to NHM in Andhra Pradesh for a period of one year.

Name of the Agency :
and Address :
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.....
.....

Implementing Agency :
**ANDHRA PRADESH MEDICAL SERVICES & INFRASTRUCTURE
DEVELOPMENT CORPORATION**
(Formerly APMHIDC)
(AN ENTERPRISE OF GOVT. OF A.P.)
2nd Floor, Plot No:09, survey number: 49, IT Park, Mangalagiri,
Guntur District- 522503.

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INTRODUCTION

- 1.1. The Andhra Pradesh Medical Services & Infrastructure Development Corporation – APMSIDC (formerly APMHIDC) (Tender Inviting Authority) is a fully owned Government of Andhra Pradesh for providing services to the various health care institutions under the Department of Family Welfare and Health. One of the key objectives of the APMSIDC is to act as the central procurement agency for all essential drugs and equipments for all health care institutions (hereinafter referred to as user institutions) under the department. The corporation has also been entrusted with the setting up and running of all kinds of modern Medical and Paramedical or medical based ancillary facilities such as hospitals, pathological labs, diagnostic centres, x-ray/scanning facilities.
- 1.2. Over the last decades, several equipments have been procured and installed in the various health care institutions under the government under different schemes. One of the major problems encountered is the maintenance of the equipments. Site preparation, timely replacement of consumables, calibration of sensitive equipments, up gradation of technology, training to the doctors and paramedical staff- all poses problems. The corporation has been formed by the government to fill in these grey areas and to act as total service providers to the all the government health care institutions. Of course, this mammoth task could be achieved only with the active involvement and support of the manufacturers/dealers of the equipments.
- 1.3. In this tender, the lowest price is the sole criteria for selecting the equipment/supplier. The two-bid system, which is followed, has been designed to eliminate those equipments which do not match the technical specifications, or not having the proven technology and to eliminate firms that do not have the financial or technical capability to supply, install and maintain the equipments. i.e., to provide after sales support for a period of minimum 5 years from the date of installation and to ensure 98 % uptime in performance/operation of the equipment.
- 1.4. The payment to the successful tenders will be settled after obtaining a 'three month performance certificate' from the head of the user institution - three month period is a period of trail run- during which the performance of the equipments will be keenly observed. At the same time, it may be noted that the Corporation is not the agency finalizing the requirements of equipments and their technical specifications. These parameters are finalized by the user institutions and funding agencies and forwarded to the corporation for procurement. On our side, we ensure that the technical

specifications are not biased towards a particular equipment/firm, through consultations during the pre-tender meetings with the prospective tenderers. Amendments in the terms and conditions of the tender documents may be resorted to on the basis of expert advice to see that more than one firm qualifies for the final round. Technology specific specifications/conditions and entertaining direct purchase will be undertaken, if and only if, the user agency certifies the equipment required is of proprietary nature. Since the equipments procured are dealing with precious human life in government hospitals, depended by the poor and downtrodden of the society, it is our endeavor to ensure that most modern, but proven and durable equipments are procured and supplied. The tender documents are prepared after assessing the market to meet such objectives.

- 1.5. Every paisa spend by the corporation is public money and hence accountable. Therefore, after sales service and up-time guarantee on the performance of the equipment purchased by the Corporation have to be given paramount importance. Corporation will be dealing with defaulters in these fronts with a firm hand, which may lead to black listing and recovery of damages. We request our valuable suppliers to avoid such unpleasant situations.
- 1.6. It is also essential while dealing with public money that utmost transparency has to be maintained in the procurements of the corporation. All decisions will be published from time to time on our website www.msfdc.ap.nic.in. The corporation will not wait for the mandatory 30 days period to provide any information under Right to Information Act and will provide the information within the minimum possible time. The Corporation will uphold the fundamental "right to be heard" enshrined under the Constitution of India and will take harsh decisions only after providing opportunity for hearing/submission of facts. Tenderers could prefer appeal to the government against all decisions of the corporation.

SECTION - I: INVITATION FOR BIDS (IFB)
GOVERNMENT OF ANDHRA PRADESH
ANDHRA PRADESH MEDICAL SERVICES & INFRASTRUCTURE
DEVELOPMENT CORPORATION (APMSIDC)

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1. Bids are invited on the e-procurement platform for certain items as described in the Section V- Schedule of Requirements from the eligible manufacturers/Authorized Distributors. The details of bidding conditions and other terms can be downloaded from the electronic procurement platform of Government of Andhra Pradesh i.e. <https://tender.apecurement.gov.in>.
2. Bidders would be required to register on the e-Procurement market place "www.eprocurement.gov.in" and submit their bids online. On registration with the e-Procurement market place they will be provided with a user id and password by the system through which they can submit their bids online.
3. The bidders need to scan and upload the required documents as per the Check list given in **Annexure XIV**. Such uploaded documents pertaining to technical bid need to be attached to the tender while submitting the bids online. The attested copies of all these uploaded documents of technical bid, signed undertaking of tenderer should be submitted off line to **Managing Director, APMSIDC, Mangalagiri, Guntur on or before the next day of the last date of submission of bids**. The Corporation will consider only the bids submitted through on-line over the copies of the paper based bids.
4. a) The participating bidder/s will have to pay tender processing fee (non-refundable) **for the amounts specified in the Schedule of Requirements (Section –V)**, in the form of Demand Draft drawn in favour of Managing Director, APMSIDC, Guntur.

b) **Further the bidder/s shall furnish, as part of it bid, the Bid security for the amounts specified in the Schedule of Requirements (Section –V) to be paid** in the form of crossed Demand Draft drawn in favour of Managing Director, APMSIDC, Guntur along with bids. The bidders should note that the local MSME units are exempted from payment of E.M.D, subject to the production of necessary documentation to that extent by them.

c) Further all the participating bidders have to electronically pay a non-refundable transaction fee to M/s. APTS, the service provider through "Payment Gateway Service on E-Procurement platform", as per the Government Orders placed on the e-procurement website.

d) APMSIDC will not accept the tenders from blacklisted companies or undependable Suppliers whose past performance with APMSIDC was found poor due to delayed and/or erratic supplies and those with frequent product failures, and also against whom there have been adverse reports of **Sub-**

Standard Quality / Poor Service of IEC material supplies, as defined in the other parts of the Bidding document.

e) **“Complaint/s:** Any complaints/representation regarding tender will be entertained only after depositing of Rs. 25,000/- in form of Demand Draft in the name of Managing director, APMSIDC, Mangalagiri, Guntur. Subsequently necessary action will be taken by the Managing Director and decision of Managing Director will be binding upon the complainant. If the complaint turns out to be false or invalid the amount will be forfeited. The amount shall be refunded if after scrutiny the complaint is found to be true. No further complaint/representation from the same complainant for the same tender will be entertained. If the complaint or allegation made is found to be false or baseless and without any valid point, the tender inviting authority in its discretion, can prevent / blacklist / declare ineligible, such bidder from participating in its procurement process, either indefinitely or for a stated period of time.”

5. **Period of Delivery:** 30 Days from the date of receipt of the Notification of Award (Purchase Order) of Contract. The delivery terms include the total time given for supply, installation, testing and training of staff.

Time Limits prescribed

Sl. No	Activity	Time Limit
5.1.1.	Installation & Delivery period	30 days from date of issuance of Supply Order
5.1.2.	Comprehensive warranty period	as specified at section V schedule of requirements against each IEC material.
5.1.3.	Deleted	
5.1.4	Submission of Performance Security and entering into contract	15 days from the date of issuance of Supply Order
5.1.5	Payment Installments of Price of IEC materials and ratio	Three Installments and in the ratio 80:20
5.1.6	Time for making payments by Tender Inviting Authority	Within 60 days from the date of submission of proper documents
5.1.7.	Maximum time to attend any Repair call	Within 48 hours
5.1.8	Uptime in a year	95%

6. **Bidders eligibility and qualifications:** Defined at Clause 13 of Instructions to Bidders (Section II) and Qualification Criteria (Section-VI)

7. Details of Tender Process:

1.	Downloading of documents	from 06.10.2020 to 20.10.2020 up to 11.00 AM
2.	Queries	09.10.2020 on or before 05.00 PM
2.	Due date for Receipt of tenders	20.10.2020 up to 03.00 P.M
3.	Time and date of opening of technical Bids	20.10.2020 @ 03.01 PM
4.	Time and date of opening of financial bids	20.10.2020 @ 5.00 PM

Note: The dates stipulated above are firm and under no circumstances they will be relaxed unless otherwise extended by an official notification or happen to be Public Holidays. For the assistance in the online submission issues, the bidder may contact the help desk of M/s Vupadhi Techno Services Pvt. Ltd. (e-procurement) at their e-mail address: eprocsupport@vupadhi.com or on the mobile nos. **8645-246370 / 71 / 72 / 73 / 74**

8. Procedure for Bid Submission

- a. The Tenderers/Bidders who are desirous of participating in e-procurement shall submit their Technical bids, price bids etc., in the Standard formats prescribed in the Tender documents, displayed at e-procurement market place.
- b. The bidders shall sign on all the statements, documents, certificates, uploaded by them, owning responsibility for their correctness / authenticity.
- c. The hard copies of all the uploaded Technical / Price bid, to be attested by a Gazetted Officer or properly notarized or self attested.
- d. The Corporation shall not hold any risk on account of postal delay. Similarly, if any of the certificates, documents, etc., furnished by the tenderer are found to be false / fabricated / bogus, the bidder will be disqualified, blacklisted, action will be initiated as deemed fit and the EMD will be forfeited.
- e. The Corporation will not hold any risk and responsibility for the loss in transit during uploading of the scanned document, for the invisibility of the scanned document online, and any other problem(s) encountered by the Tenderers while submitting his bids online.

9. Important Instructions to the Bidders:

BIDDER

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MANAGING DIRECTOR

- 9.1 Quality of Supplied IEC material throughout its life cycle period, timely supplies and prompt maintenance support during the warranty without default are being given paramount importance by the Corporation. The Corporation will be dealing with the defaulters with firm hand, which may lead to blacklisting for a specified period in addition to levying penalties.
- 9.2 In case of complaints on the quality and poor maintenance support of the products supplied, bills will be withheld till receipt of Satisfactory reports. Further:
- If one item of any Supplier is found of 'Sub-Standard Quality' during the Contract period, then that particular item will be blacklisted for a period of (3) three years immediately succeeding the Contract year
 - If two items of any Supplier are found of 'Sub-standard Quality' during the Contract period, then Supplier will be blacklisted for a period of (3) three years immediately succeeding the Contract year
- 9.3 The Corporation will blacklist the Supplier, who is declared as 'Undependable for two (2) items or in two (2) instances during the Contract period, for a period of one year immediately succeeding the Contract year apart from taking other penal actions under the Contract.
- 9.4 The decision of the Managing Director, APMSIDC, or any officer authorized by him in respect of the quality of the supplied IEC material and other goods etc., shall be final and binding.
- 9.5 No claims shall be allowed against the APMSIDC in respect of interest on Earnest Money Deposit or on Security Deposit or late payments.
- 9.6 Savings Clause: No suit, prosecution or any legal proceedings shall lie against APMSIDC or any person for anything, which is done in good faith or intended to be done in pursuance of bid.

SECTION - II : INSTRUCTIONS TO BIDDERS

TABLE OF CLAUSES

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3	Eligible Goods & Services	20	Late Bids
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A. Introduction

1. Source of funds:

The funds are made available by the State Government of Andhra Pradesh, to the Managing Director, APMSIDC Scheme wise towards the procurement processed under this tender notification.

2. Eligible Bidder

2.1 This invitation for Bids is open to all Manufacturers or their authorized distributors, who fulfill the eligibility criteria mentioned in the Clause 13 and who meet qualification criteria mentioned in the Section VI.

3 Eligible Goods and services

3.1 All goods and ancillary services to be supplied under the contract shall have their origin in eligible source country. The goods shall meet the requirements as specified in the Technical Specifications. And meet the eligibility criteria as given at Clause 14 of ITB.

3.2. For purpose of this clause, "origin" means the place where the goods are mined, grown, or produced or from which the ancillary services are supplied. Goods are produced, through manufacturing processing or substantial and major assembling of components, a commercially recognized product results that is substantially different in basic characteristics or in purpose or utility from its components.

3.3 The origin of goods and services is distinct from the nationality of the Bidder.

4. Cost of bidding.

4.1 The Bidder shall bear all costs associated with the preparation and submission of its bid, and the Managing Director, APMSIDC, Mangalagiri, Guntur here in after referred to as " the purchaser", will in no case be

responsible or liable for these costs, regardless of the conduct or outcome of the bidding process.

B. The Bidding Documents

5. Content of Bidding Documents

5.1 In addition to the Invitation for Bids, the bidding documents include:

- (a) Instruction to Bidders;
- (b) General conditions of contract;
- (c) Special conditions of contract;
- (d) Schedule of requirements;
- (e) Technical specifications;
- (f) Bid form and price schedules;
- (g) Bid security form;
- (h) Performance security form.
- (i) Firm Registration/manufacturer license
- (j) Performance statement form.
- (k) Declaration Form
- (l) Check List of the documents uploaded on e-platform as part of the bid

5.2 The bidder is expected to examine all instructions, forms, terms and specifications in the bidding documents. Failure to furnish all information required by the bidding documents or submission of a bid not substantially responsive to the bidding documents in every respect will be at the bidders risk and may result in rejection of its bid.

6. Clarification of bidding documents

6.1 A prospective Bidder requiring any clarification of the bidding documents may notify the purchaser in writing at the purchasers mailing address indicated in the Invitation for bids. The purchaser will respond in writing to any request for clarification of the Bidding documents if the same is received in the first week of the tender notice prescribed by the purchaser. Written copies of the purchaser's response (including an explanation of the query but without identifying the source or inquiry) will be sent to all prospective bidders which have received the bidding documents.

7. Amendment of bidding documents

7.1 At any time prior to the deadline for submission of bids, the purchaser may, for any reason, whether at its own initiative or in response to a clarification requested by prospective bidder, modify the bidding documents by amendment.

7.2 The amendment will be notified online.

7.3 In order to afford prospective Bidders reasonable time in which to take the amendment into account in preparing their bid, the purchaser may, at its discretion, extend the deadline for the submission of bids.

C. Preparation of Bids

8. Language of Bid.

8.1. The Bid prepared by the Bidder and all correspondence and documents relating to the bid exchanged by the bidder and the purchaser, shall be written in the English language, provided that any printed literature furnished by the Bidder may be written in another language so long as accompanied by an English translation of its pertinent passages in which case, for purposes of interpretation of the bid, the English translation shall govern.

9. Documents comprising the bid

9.1 The bid prepared by the bidder shall comprise the following components:

1. Technical Bid:

- (a) A Bid form completed in accordance with clause 10
- (b) Documentary evidence established in accordance with clause 13 that the bidder is eligible to bid and is qualified to perform the contract if its bid is accepted.
- (c) Documentary evidence established in accordance with clause 14 that the goods and ancillary services to be supplied by the Bidder are eligible goods and services confirm to the Bidding Documents; and
- (d) Bid security furnished in accordance with clause 15.

2. The Price Bid completed in accordance with clauses 11 and 12.

10. Bid Form

10.1 The Bidder shall complete the bid form provided in the Bidding documents, indicating for the goods to be supplied, brief description of the goods, their country of origin and quantity and other declaration statements.

11. Bid prices.

11.1 The Bidder shall indicate on the appropriate price schedule, made available in the e-procurement platform and a model format is also attached to these documents, the unit prices and total bid prices of the goods it proposes to supply under the contract, for each item separately. **The unit prices shall be rounded off to nearest Indian rupee.** The bidder may quote one or more items for which copy of necessary documents, wherever necessary have to be produced along with the bid.

11.2. Prices indicated on the price schedule shall be entered separately in the following manner:

- (i) The price of the goods, quoted ex-factory, ex-showroom, ex-warehouse, or off-the-shelf, or delivered, as applicable, including all duties and sales and other taxes including transportation, installation, commissioning at site and all incidental charges associated with the contract.

(ii) deleted

11.3 The Bidder's separation of the price components in accordance with para 11.2 above will be solely for the purpose of facilitating the comparison of bids by the purchaser and will not in any way limit the purchaser's right to contract on any of the terms offered.

11.4 Fixed Price. Price quoted by the Bidder shall be fixed during the Bidder's performance of the contract and not subject to variation except for any changes made by the Statute in respect of taxes. A bid submitted with an adjustable price quotation will be treated as non-responsive and rejected, pursuant to clause 24.

12. Bid currencies.

12.1 Prices shall be quoted in Indian Rupees; Bids quoted other than Indian currency will be rejected.

13. Documents Establishing Bidder's Eligibility and Qualifications.

13.1 Pursuant to clause 9, the bidder shall furnish, as part of its bid, documents establishing the bidder's eligibility to bid and its qualifications to perform the contract if its bid is accepted

13.2 The documentary evidence of the Bidder's eligibility to bid shall establish to the purchaser's satisfaction that the bidder, at the time of submission of the bid, is an eligible bidder as defined under clause 2.

13.3 The documentary evidence of the Bidders qualifications to perform the contract if its bid is accepted, shall establish to the purchaser satisfaction;

(a) That, in the case of bidder offering to supply goods under the contract which the bidder is manufacture produce, **Firm Registration/manufacturer license that the bidder is manufacturer & also Memorandum of Articles.** or otherwise produce, the bidder has been duly authorized (as per authorization form in section XII a).

(b) that, in the case of bidder offering to supply goods under the contract which the bidder did not manufacture or otherwise produce, the bidder has been duly authorized (as per authorization form in section XII b) by the goods manufacturer or producer to supply the goods in India.

(i) the legal status, place of registration and principle place of business of the company or firm or partnership etc.

(ii) Details of experience and past performance of the bidder on specified item offered in the bid within the past three years and

details of current contracts in hand and other commitments (suggested proforma given in section XI);

(iii) Copy of the GST Certificate and Details of IT Returns- PAN & TIN copies

(iv) The details in compliance to the Qualification Criteria (Section VI).

13.4 The check list for the details of documents to be submitted is given at Annexure XIV

14. Documents Establishing Goods Eligibility and conformity to bidding documents.

14.1 Pursuant to clause 9 the bidder shall furnish, as part of its bid, documents establishing the eligibility and conformity to the bidding document of all goods and services which the bidder proposes to supply under the contract.

14.2 The documentary evidence of the goods and services eligibility shall consist and of statement in the price schedule on the country of origin of the goods and services offered which shall be confirmed by a certificate of origin at the time of shipment.

14.3 The documentary evidence of the goods and services conformity to the bidding documents may be in the form of literature, drawings and data, and shall furnish:

(a) A detailed description of the goods essential technical and performance characteristics of the goods.

(b) A clause by clause commentary on the purchaser technical specifications demonstrating the goods and services substantial responsiveness to those specifications or statement of deviations and exceptions of the Technical specifications.

14.4 For purpose of the commentary to be furnished pursuant to clause 14.3 above, the bidder shall note that standards for workmanship, material and goods, and references to brand names or catalogue numbers designated by the purchaser in its technical specifications are intended to be descriptive only and not restrictive. The bidder may substitute alternative standards, brand name and / or catalogue numbers in its bid, provided that it demonstrates to the purchasers satisfaction that the substitutes are substantially equivalent or superior to those designated in the Technical specifications.

15. Bid security

15.1 Pursuant to Clause 9, the Bidder shall furnish, as part of it bid, the Bid security for the amounts specified in the Invitation for Bids (Section -1)

- 15.2 The bid security is required to protect the purchaser against risk of bidders conduct which would warrant the security forfeiture, pursuant to clause 15.7
- 15.3 The bid security shall be in Indian Rupees and shall be in online only.
- 15.4 Any bid not secured in accordance with para 15.1 and 15.3 above will be rejected by the purchaser as non-responsive pursuant to clause 24.
- 15.5 Unsuccessful Bidder's bid security will be discharged/ returned as promptly as possible but not later than 30 days after the expiration of the period of bid validity prescribed by the purchaser pursuant to clause 16.
- 15.6 The successful Bidder's bid security will be discharged upon the Bidders executing the contract, pursuant to clause 34 and furnishing the performance security pursuant to clause 35.
- 15.7 The bid security may be forfeited;
- (a) If a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Bid form; or
 - (b) In case of successful Bidder, if the Bidder fails;
 - (i) to sign the contract in accordance with clause 34; or
 - (ii) to furnish performance security in accordance with clause 35.
 - (c) If the Bidder does not accept the corrected amount the Bid will be rejected, and the Bid security may be forfeited.

16. Period of validity of Bids.

- 16.1 Bids shall remain valid for 90 days after the date of bid opening prescribed by the purchaser pursuant to Clause 19.1. A bid valid for shorter period may be rejected by the purchaser as non-responsive.
- 16.2 In exceptional circumstances, the Purchaser may solicit the Bidders consent to an extension of the period of validity the request and the responses thereto shall be made in writing (or by mail). The bid security provided under clause 15 shall also be suitably extended. A bidder may refuse the request without forfeiting its bid security.

17. Format and signing of Bid.

- 17.1 The bid shall be typed or written in indelible ink and shall be signed by the Bidder or a person or persons duly authorized to bind the bidder to the

contract. The latter authorization shall be indicated by written power-of-attorney accompanying the bid. All pages of the bid, except for unamended printed literature, shall be initialed by the person or persons signing the bid.

- 17.2 The bid shall contain no interlineations, erasures or overwriting except as necessary to correct errors and made by the bidder in which case such corrections shall be initialed by the person or persons signing the bid.

D. Submission of Bids

18. Sealing and Marking of bids.

- 18.1 The bids shall be uploaded (submitted) electronically, as described in the Invitation for Bids (Section –I). The hard copies of the bids in sealed covers must be received by the Purchaser at the address specified above on or before the due date of submission of bids (Section –I).

- 18.2 The Bids shall be addressed to the purchaser at the following address:

The Managing Director, APMSIDC, 2nd Floor, Plot No:09, survey number: 49, IT Park, Mangalagiri, Guntur District- 522503.

- 18.3 The Bids shall bear the name of the invitation for bids (IFB) and Number and also the words "Do not open before 15.00 Hrs **on 20.10.2020**. The envelopes shall indicate the name and address of the Bidder to enable the bid to be returned unopened in case it declared "late".

- 18.4 If the envelope is not sealed and marked as required by Para 18.2 and 18.3 above, the purchaser will assume no responsibility for the bids misplacement or premature opening.

19. Deadline, for submission of bids.

- 19.1 The Bids (both electronic and Hard copies) must be received by the purchaser, no later than the time and date specified in the Invitation for Bids (Section I). In the event of the specified date for the submission of Bids being declared a holiday for the purchaser, the Bids will be received up to the appointed time on the next working day.

- 19.2 The purchaser may, at its discretion, extend this deadline for submission of bids by amending the bid documents in accordance with clause 7, in which case all rights and obligations of the purchaser and bidders previously subject to the deadline will thereafter be subject to the deadline as extended.

20. Late Bids.

20.1 Any bid received by the purchaser after the deadline for submission of bids prescribed by the purchaser, pursuant to clause 19, will be rejected and/ or returned unopened to the Bidder.

21. Modification and Withdrawal of Bids.

21.1 No bid may be modified subsequent to the deadline for submission of bids.

21.2 No bid may be withdrawn in the interval between the deadline for submission of bids and the expiration of the period of bid validity specified by the Bidder on the Bid form. Withdrawal of bid during this interval may result in the Bidders forfeiture of its bid security , pursuant to Clause 15.7

E. Bid Opening and Evaluation

22. Opening of Bids by Purchaser

- 22.1 The Purchaser/or his authorized representative will download the technical bids on **20.10.2020** at 3.01 PM.
- 22.2 The Financial Bids of the Technically responsive bidder would be downloaded subsequently from the e-platform, once the technical evaluation is completed.

23. Clarification of Bids.

- 23.1 To assist in the examination, evaluation and comparison of bids the purchaser may at his discretion, ask the Bidder for clarification of his bid. The request for clarification and the response shall be in writing and no change in price or substance of the bid shall be sought, offered or permitted.

24. Technical Evaluation (Preliminary Examination and Pre-Qualification)

- 24.1 The purchaser will examine the bids to determine whether they are complete, whether required securities have been furnished, whether the documents have been properly signed, and whether the bids are generally in order.
- 24.2 Prior to the financial evaluation, pursuant to clause 26, the purchaser will determine the responsiveness of each bid to the bidding documents. For purposes of these clauses, a responsive bid is one which conforms to all the terms and conditions of the bidding documents without material deviations. The purchaser's determination of bids responsiveness is to be based on the contents of the bid itself without recourse to extrinsic evidence.
- 24.3 Further the purchaser will determine to his satisfaction whether the Bidder is qualified to satisfactorily perform the contract. The determination will take into account the Bidder's financial, technical and production capabilities. It will be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder pursuant to clause 13 as well as such other information as the purchaser deems necessary and appropriate.
- 24.4 An affirmative determination will be prerequisite for the opening of the financial bids. A negative determination will result in rejection of the Bidder's bid.
- 24.5 A bid determined as not substantially responsive will be rejected by the purchaser.

24.6 The Purchaser may waive any minor informality or non-conformity or irregularity in a bid which does not constitute a material deviation, provided such a waiver does not prejudice or affect the relative ranking of any bidder.

24.7 The Preliminary Evaluations of the bidders are kept available at APMSIDC website <http://msidc.ap.nic.in>

25. Deleted.

26. Evaluation and comparison of Bids.

26.1 The Purchaser will evaluate and compare bids previously determined to be substantially responsive, pursuant to clause 24 for each schedule separately.

26.2 The purchasers evaluation of a bid will take into account; in addition to the bid price (ex-factory/ex-warehouse/off-the-shelf price of the goods offered from within India, such price to include all costs as well as duties and taxes paid or payable on components and raw material incorporated or to be incorporated in the goods, on the finished goods and cost of incidental services required. The following costs to the extent specified:

a. cost of inland transportation, insurance and other costs within India incidental to the delivery of goods to their final destination;

b. deleted

27. Deleted

28. Contacting the purchaser.

28.1 Subject to clause 23, no Bidder shall contact the purchaser on any matter relating to the bid, from the time of the bid opening to the time, the contract is awarded.

28.2 Any effort by a Bidder to influence the Purchaser in the purchaser's bid evaluation, bid comparison or contract award decisions may result in rejection of the Bidders bid.

F. Award of Contract

29. Post - Qualification

Not Applicable

30. Award Criteria

30.1 Subject to clause 32, the purchaser will award the contract to the successful Bidder whose bid has been determined to be substantially

responsive and has been determined as the lowest evaluated bid, provided further that the Bidder is determined to be qualified to perform the contract satisfactorily.

31. Purchaser's right to vary quantities at Time of Award

31.1 The purchaser reserves the right, at the time of award of contract to increase or decrease to any extent of the quantity of goods and services specified in the schedule of requirements without any change in price or other terms and conditions.

32. Purchaser's right to accept any Bid and to reject any or all Bids.

32.1 The purchaser reserves the right to accept or reject any bid and to annul the bidding process and reject all bids at any time prior to award of contract, without there by incurring any liabilities to the affected Bidder or Bidders or any obligation to inform the affected Bidder or Bidders of the grounds for the Purchaser's action.

33. Notification of Award.

33.1 Prior to the expiry of the period of the bid validity, the purchaser will notify the successful Bidder in writing by registered letter or cable or telex, duly confirming that the bid has been accepted.

33.2 The notification of award will constitute the formation of the contract.

33.3 Upon the successful Bidder's furnishing of performance security, pursuant to clause 34, the purchaser will promptly notify each unsuccessful Bidder and will discharge their bid security, pursuant to clause 15.

34. Signing of contract

34.1. Within 15 days of receipt of the notification of award the successful Bidder shall sign the contract.

35. Performance security

35.1 Within 15 days of the receipt of notification of award from the purchaser, the successful Bidder shall furnish the performance security in accordance with the conditions of contract, in the performance security form provided in the Bidding documents or another form acceptable to the purchaser and signs the agreement.

35.2 Failure of the successful Bidder to comply with the requirement of clause 34 shall constitute sufficient grounds for the annulment of the award and forfeiture of the bid security, in which event the purchaser may make the award to the next lowest evaluated bidder or call for new bids.

36 Fraud and corruption

36.1 It is the **purchaser's** policy that requires that the bidders, suppliers and contractors and their subcontractor observe the highest standard of ethics during the procurement and execution of such contracts. In pursuance of this policy, the **purchaser**;

(a) defines, for the purposes of this provision, the terms set forth below as follows:

(i) "**corrupt practice**" is the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;

(ii) "**fraudulent practice**" is any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial or other benefit or to avoid an obligation;

(iii) "**collusive practice**" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;

(iv) "**coercive practice**" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;

(v) "**obstructive practice**" is

(aa) deliberately destroying, falsifying, altering or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a investigation into allegations of a corrupt, fraudulent, coercive or collusive practice; and/or threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or

(bb) acts intended to materially impede the exercise of the purchaser's inspection and audit rights provided for under sub-clause 36.2 (d) below.

36.2 The purchaser may, without prejudice to other terms of the bidding:

(a) will reject a proposal for award if it determines that the bidder considered for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the contract in question;

(b) will cancel the contract if the purchaser determines at any time that the bidder, supplier and contractors and their sub contractors engaged in corrupt, fraudulent, collusive, or coercive practices.

(c) will sanction a firm or individual, including declaring ineligible, either indefinitely or for a stated period of time, to be awarded a contract if it at any time determines that the firm has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for, or in executing, a contract; and

- (d) will have the right to inspect the accounts and records of the bidders, supplier, and contractors and their subcontractors and to have them audited by auditors appointed by the Purchaser.

SECTION - III: GENERAL CONDITIONS OF CONTRACT

TABLE OF CLAUSES

<u>Clause Number</u>	<u>Topic</u>
1.	Definitions
2.	Application
3.	Country of Origin
4.	Standards
5.	Use of contract Documents and Information
6.	Patent Rights
7.	Performance Security
8.	Inspection and Tests
9.	Packing.
10.	Delivery and Documents
11.	Insurance
12.	Transportation
13.	Incidental services
14.	Spare Parts
15.	Warranty
16.	Payment
17.	Prices
18.	Change Orders
19.	Contract Amendments
20.	Assignment
21.	Subcontracts
22.	Delays in suppliers Performance
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24.	Termination for Default
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26.	Termination for Insolvency
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28.	Resolution of Disputes
29.	Governing Languages
30.	Applicable Law.
31.	Notices
32.	Taxes and Duties.

Section III: General Conditions Of Contract

1. Definitions

1.1 In this contract, the following terms shall be interpreted as indicated;

- (a) "The contract" means the agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all the attachments and appendices thereto and all documents incorporated by references therein.
- (b) "The Contract Price" means the price payable to the supplier under the contract for the full and proper performance of its contractual obligations.
- (c) "The Goods" means all the IEC material and / or other materials which the supplier is required to supply to the purchaser under the contract.
- (d) "Services" means services ancillary to the supply of the goods, such as transportation, insurance and any other incidental services, such as installation, commissioning, provision of technical assistance, training and other obligations of the supplier covered under the contract.
- (e) "An undependable Supplier/s' under contract means any Supplier who do not accept the purchase order or who delays the supply of required quantities beyond the permitted delays with liquidated damages
- (f) "The Purchaser or Corporation" means the APMSIDC, the purchasing agency
- (g) "The Supplier" means the individual or firm supplying the goods under this contract.
- (h) "The Government" means the Government of Andhra Pradesh or its authorized representatives
- (i) "The Project Site", where applicable means the place or places named in Schedule of Requirements
- (j) "The End-User" means the authorized user of the IEC material/the Medical Superintendent/Head of the Department of the concerned specialty.
- (k) "Day" means calendar day
- (l) "Delivery period" means the period applicable up to completion of supply, Installation and testing of the IEC material and the training of the staff on the IEC material, by the supplier at the Project site and accepted by the Purchaser or its representative

2. Application

- 2.1. These General conditions shall apply to the extent that they are not superseded by provisions in other parts of the contract.

3. Country of Origin: Deleted.

4. Standards

- 4.1 The Goods supplied under this contract shall conform to the standards mentioned in the Technical specifications and when no applicable standard is mentioned the authoritative standard appropriate to the goods country of origin shall be followed and such standard shall be the latest issued by the concerned institution.

5. Use of contract documents and Information

- 5.1 The supplier shall not without the purchaser's prior written consent, disclose the contract or any provision thereof or any specification, plan, drawing, pattern, sample or information furnished by or on behalf of the purchaser in connection therewith to any person other than a person employed by the supplier in performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.
- 5.2 The supplier shall not, without the purchasers prior written consent make use of any document or information enumerated in para 5.1 except for purposes of performing the contract.
- 5.3 Any document other than the contract itself enumerated in para 5.1 shall remain the property of the purchaser and shall be returned (in all copies) to the purchaser on completion of the suppliers performance under the contract if so required by the purchaser.

6. Patent Rights

- 6.1 The supplier shall indemnify the purchaser against all third party claims of infringement of patent, trademark for industrial design rights arising from use of the goods or any part thereof in India.

7. Performance Security

- 7.1 Within 15 days after the supplier's receipt of notification of award of the contract, the supplier shall furnish performance security to the purchaser for the amount specified in the special conditions of contract.

- 7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete its obligations under the contract
- 7.3 The performance security shall be denominated in Indian Rupees and shall be in one of the following forms:
- (a) A bank guarantee [in favour of Managing Director, APMSIDC, Guntur] issued by any scheduled commercial bank located in India acceptable to the purchaser and in the form provided in the Bidding documents or in any other form acceptable to the purchaser: or.
 - (b) A Banker's cheque or Demand Draft in favour of Managing Director, APMSIDC, Guntur.
- 7.4 The performance security will be discharged by the Purchaser and returned to the supplier not later than 60 days following the date of completion of the supplier's performance obligations, including any warranty obligations.
- 7.5 deleted

8. Inspections and Tests.

- 8.1 The purchaser or his representatives shall have the right to inspect and / or to test the Goods to confirm their conformity to the contract. The special conditions of contract and / or the Technical specifications shall specify what inspections and tests the purchaser requires and where they are to be conducted. The purchaser shall notify the supplier in writing of the identity of any representatives retained for these purposes.
- 8.2 The inspections and tests may be conducted in the premises of the supplier or its subcontractor(s) at point of delivery and/or at the goods final destination. Where conducted on the premises of the supplier or its subcontractor(s) all reasonable facilities and assistance including access to drawings and production data shall be furnished to the inspectors at no charge to the purchaser.
- 8.3 Should any inspected or tested goods fail to conform to the specifications the purchaser may reject them and the supplier shall either replace the rejected goods or make alternatives necessary to meet specifications, requirements free of cost to the purchaser.
- 8.4 The purchasers right to inspect test and where necessary reject the goods after the goods arrival at site and shall in no way be limited or waived by reason of the goods having previously been inspected, tested and passed by the purchaser or its representative prior to the goods shipment from the country of origin.
- 8.5 Nothing in clause 8 shall in any way release the supplier from any warranty or other obligations under this contract.

9. Packing

- 9.1 The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit and open storage. Packing case size and weights shall take into consideration where appropriated the remoteness of the Goods final destination and the absence of heavy handling facilities at all points in transit.
- 9.2 The packing, marking and documentation within and outside the packages shall comply strictly with such special requirements, as shall be provided for in the contract and subject to clause 18 and any subsequent instructions ordered by the purchaser.

10. Delivery and Documents

- 10.1 Delivery of the Goods shall be made by the supplier in accordance with the terms specified by the purchaser in the Notification of Award.

11. Insurance

The goods supplied under the contract shall be fully insured in Indian Rupees against the loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the special conditions of contract.

12. Transportation

- 12.1 The supplier is required to deliver the goods to the destinations specified in the contract and the cost thereof shall be included in the contract price.
- 12.2 The transportation of the Goods after the delivery at the final destination shall be the responsibility of the Purchaser.

13. Incidental services.

- 13.1 The supplier is required to provide the following services, including additional services, if any, specified in SCC:
- (a) Performance of the on-site assembly and start-up of the supplied Goods;
 - (b) Furnishing of tools required for assembly and maintenance of the supplied Goods;
 - (c) Furnishing of detailed operations and maintenance manual for each appropriate unit of supplied Goods;

- (d) Performance of maintenance and
- (e) Training of the users and maintenance personnel, in operation, maintenance and repair of the supplied Goods.

13.2 Prices charged by the Supplier for incidental services, if not included in the contract price of the Goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the Supplier for similar services.

14. Spare Parts:

14.1 As specified in the special conditions of contract, the supplier may be required to provide the following materials and notifications pertaining to spare parts manufacturer: (If spares required)

- (a) Such of spare parts as the purchaser may select to purchase from the supplier providing that this selection shall not relieve the supplier of any warranty obligations under the contract and
- (b) In the event of termination of production of the spare parts;
 - (i) advance notification to the purchaser of the pending terminating in sufficient time to permit the purchaser to procure needed requirements: and
 - (ii) Following such termination, furnishing at no cost to the purchaser, the blueprints, drawing and specifications of the spare parts, if and when requested.

15. Warranty against manufacturing defect

15.1 The Supplier warrants that all the Goods are new, unused, and of the most recent or current models, and that they incorporate all recent improvements in design and materials, unless provided otherwise in the Contract. The supplier further warrants that the goods supplied under this contract shall have no defect arising from design materials or workmanship (except insofar as the design or material is required by the purchasers specifications) or from any act or omission the supplied goods in conditions obtaining in the country of final destination.

15.2 This warranty shall remain valid for as specified at section V schedule of requirements against each IEC material or any portion thereof as the case may be have been delivered at the final destination indicated in the contract, unless specified otherwise in the special conditions of the contract. The warranty period starts from date of commissioning after installation by the firm.

15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.

- 15.4 Upon receipt of such notice, the supplier shall, with all reasonable speed, repair or replace the defective goods or parts thereof without cost to the purchaser other than, where applicable, the cost of inland delivery of the repaired or replaced goods or parts from the port of entry to the final destination.
- 15.5 If the supplier, having been notified, fails to remedy the defect (s) within a reasonable period, the purchaser may proceed to take such remedial action as may be necessary, at the suppliers risk and expenses and without prejudices to any other right which the purchaser may have against the supplier under the contract.
- 15.6 Site Visits: The successful tenderer shall visit each User Institution as part of preventive maintenance as per the frequency mentioned **under clause 5.1.3** (section-I of IFB) during the warranty period. The tenderer shall attend any number of break down/repair calls as and when informed by the Tender Inviting Authority/User Institution.
- 15.7 During every visit, a copy of the service report/break down call report, duly signed by the custodian of the IEC material/head of the health care institution and stamped shall be forwarded by email/fax/post to the APMSIDC office within 10 days from the due date.
- 15.8 A warranty certificate (as per format in **Annexure III**) duly signed and with proper stamp of the institution concerned and also signed by the authorized signatory with the stamp of the successful tenderer shall be submitted to the Tender Inviting Authority for keeping it under safe custody along with the Installation Certificate. A copy of the original warranty papers has to be given to the institution head concerned.
- 15.9 The tenderer shall submit the activities to be carried out during the preventive maintenance visit as per the format in **Annexure IV**.

16. Payment

- 16.1 The method and conditions of payment to be made to supplier under the contract shall be specified in the special conditions
- 16.2 The Suppliers request (s) for payment shall be made to the purchaser in writing accompanied by an invoice describing as appropriate the goods delivered and the services performed and by shipping document, submitted pursuant to clause 10, and upon fulfillment of other obligations stipulated in the contract.

16.3 Payments shall be made promptly by the purchaser within sixty (60) days of submission of the invoices / claims by the supplier duly furnishing the certificate specified in the bid document from the competent authority.

16.4 Payment shall be made in Indian Rupees.

17. Prices

17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not with the exception of any price adjustments authorized by the special conditions of contract, vary from the prices quoted by the supplier in its bid.

18. Change Orders

18.1 The Purchaser may at any time by written orders given to the supplier pursuant to clause 31 , make changes within the general scope of the contract in any one or more of the following;

- (a) drawings, designs or specifications, where goods to be furnishing under the contract are to be specifically manufactured for the purchaser;
- (b) the method of shipping or packing;
- (c) the place of delivery; or
- (d) the services to be provided by the supplier;

18.2 If any such changes causes an increase or decrease in the cost of or the time required for the suppliers performance of any part of the work under the contract, whether changed or not changed by the order, an equitable adjustment shall be made in the contract price or delivery schedule or both and the contract shall accordingly be amended. Any claims by the supplier for adjustment under this clause must be asserted within thirty (30) days from the date of the suppliers receipt of the purchasers change order.

19. Contract Amendments

19.1 Subject to clause 18, no variation in an modification of the terms of the contract shall be made except by written amendment signed by the parties.

20. Assignment

19.2 The supplier shall not assign in whole or in part, its obligations to perform under the contract, except with the purchasers prior written consent.

21. Sub-contracts

21.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under the contract if not already specified in his bid. Such

notification, in his original bid or later, shall not relieve the supplier from any liability or obligation under the contract.

22. Delays in the suppliers performance

- 22.1 Delivery of the goods and performance of the services shall be made by the supplier in accordance with the time schedule specified by the purchaser in its schedule of requirements.
- 22.2 Any unexcused delay by the supplier in the performance of its delivery obligations shall render the supplier liable for any or all of the following; i.e. forfeiture of its performance security, imposition of liquidation damages and or termination of the contract for default.
- 22.3 If at any time during the performance of the contract, the supplier or its subcontractor (s) should encounter performance of the services the supplier shall promptly notify the purchaser in writing of the fact of the delay its likely duration and its causes. As soon as practicable after receipt of the suppliers notice, the purchaser shall evaluate the situation and may at its discretion extend the suppliers time for performance, in which case the extension shall be ratified by the parties by amendment of the contract.

23. Liquidated Damages

- 23.1 Subject to clause 25, if the supplier fails to deliver any or all of the goods within the time period specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price as liquidated damages, an amount as specified in the SCC for the period of delay, until actual delivery or performance, up to a maximum deduction of **10 percent of the total contract value**. Once the maximum is reached, the purchaser may consider termination of the contract.

24. Termination for Default

- 24.1 The purchaser may, without prejudice to any other remedy for breach of contract by written notice of default sent to the supplier, terminate the contract in whole or part:
- (a) if the supplier fails to deliver any or all of the goods within the time periods specified in the contract or any extension thereof granted by the purchaser pursuant to clause 22; or
 - (b) if the supplier fails to perform any other obligations under the contract.
- 24.2 In the event the purchaser terminates the contract in whole or in part, 24.1 the purchaser may procure, upon such terms and in such manner as it deems appropriate, Goods similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar

Goods. However, the supplier shall continue the performance of the contract to the extent not terminated.

25. Force Majeure

- 25.1 Notwithstanding the provisions of clauses 22,23,24, the supplier shall not be liable for forfeiture of its performance security liquidated damages or termination or default, if and to the extent that, its delay in performance or other failure to perform its obligations under the contract is the result of an event of Force Majeure.
- 25.2 For purposes of this clause "Force Majeure" means an event beyond the control of the supplier and not involving the suppliers fault or negligence and not foreseeable. Such events may include but are not limited to, acts of the purchaser either in its sovereign or contractual capacity, wars or revolutions, floods, epidemics, quarantine restrictions and freight embargoes.
- 25.3 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such conditions and the cause thereof. Unless otherwise directed by the purchaser in writing the supplier shall continue to perform its obligations under the contract as far as is reasonably practical and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

26. Termination for Insolvency.

- 26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier, if the supplier becomes bankrupt or otherwise insolvent, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

27. Termination for convenience.

- 27.1 The purchaser may by written notice sent to the supplier terminate the contract, in whole or in part at any time for its convenience. The notice of termination shall specify that termination is for the purchasers convenience the extent to which performance of work under the contract is terminated and the date upon which such termination becomes effective.
- 27.2 The goods that are complete and ready for shipment within 30 days after the suppliers receipt for notice of termination shall be purchased by the purchaser and the contract terms and prices. For the remaining goods the purchaser may elect.
- (a) to have completed and delivered at the contract terms and prices; and
/ or

(b) to cancel the remainder and pay to the supplier and agreed amount for partially completed goods and for materials and parts previously procured by the supplier.

28. Resolution of Disputes

28.1 The purchaser and the supplier shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the contract.

28.2 If after thirty (30) days from the commencement of such informal negotiations the purchaser and the supplier have been unable to resolve amicably contract dispute, either party may require that the dispute be referred for resolution to the formal mechanisms specified in the special conditions of contract. These mechanisms may include but are not limited to conciliation, mediation by third party justification in an agreed national or international forum and / or international arbitration. The mechanism shall be specified in the special conditions of contract.

29. Governing Language

29.1 The contract shall be written in English language, as specified by the purchaser in the instructions to bidders. Subject to clause 30, English language version of the contract shall govern

30. Applicable law

30.1 The contract shall be interpreted in accordance with the laws of the union of India and the legal jurisdiction is Hyderabad

31. Notices

31.1 Any notices given by one party to the other pursuant to the contract shall be sent in writing and confirmed in writing to the address specified for that purpose in the special conditions of the contract. A notice shall be effective when delivered or on the notices effective date, whichever is later.

32. Taxes and duties

32.1 The rates quoted by the bidder shall be deemed to be inclusive of the sales and other taxes that the bidder will have to pay for the performance of this contract, at the prevailing rates notified by the Government. The purchaser will perform such duties in regard to the deduction of such taxes at source as per applicable law.

SECTION - IV: SPECIAL CONDITIONS OF CONTRACT

TABLE OF CLAUSES

(The corresponding clause number of the General condition is in parenthesis)

<u>Item. No.</u>	<u>Topic.</u>
2.	Definitions (Clause - 1)
3.	Country of Origin (Clause -3)
4.	Performance security (Clause 7)
5.	Inspection and Tests (Clause 8)
6.	Packing (Clause-9)
7.	Delivery and Documents (Clause 10)
8.	Insurance (Clause 11)
9.	Incidental services (Clauses 13)
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11.	Warranty (Clause 15)
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14.	sub-contracts (Clause 21)
15.	Liquidated Damages (Clauses 23)
16.	Resolution of Disputes (Clauses 28)
17.	Notices (Clauses 31)
18.	Comprehensive Maintenance Contract
19.	Actions against Misconduct of the Supplier
20.	Progress of Supplies

Section IV: Special Conditions of the Contract

1. The following special conditions of contract shall supplement the general Conditions of contract. Whenever there is conflict, the provisions herein shall prevail over those of the general conditions of contract the corresponding clause number of the general conditions in parentheses.

2. Definitions (Clause I)

(a) The Purchaser is : The Managing Director, APMSIDC,
Mangalagiri,

Guntur.

(b) The Supplier is : -----

3. **Country of origin (Clause 3):** All goods and related services to be supplied under the contract / agreement shall have their origin in India or any other country with which India has not banned trade relations.

4. Performance security (Clause 7)

- 4.1 Performance security is 5% of the contract value and shall be valid up to 60 days after the date of completion of performance obligations including warrant obligations, as applicable.

- 4.2 Add clause 7.5 to the GCC as the following:

In the event of any contract amendment, the supplier shall within 7 days of receipt of such amendment furnish the amendment to the performance security rendering the same valid for the duration of the contract, as amended for further period of 60 days thereafter

5. Inspection and Tests (clause 8)

The following inspection procedures and tests are required by the Purchaser:

- 5.1 The Supplier shall get each IEC material inspected by a competent authority in manufacturer's works and also provide a guarantee/warranty certificate that the instrument conforms to all specifications contained in the contract.
- 5.2 The *Purchaser* or its representative may inspect and/or test any or all the IEC material to confirm their conformity to the Contract specifications, prior to dispatch from the manufacturer's premises. Such inspection and clearance will not prejudice the right of the consignee to inspect and test the IEC material on receipt at destination.
- 5.3 However, on arrival of the IEC materials at destinations, the purchaser or its representative shall have the right to inspect and/or test any or all the IEC materials to confirm their conformity to the contract.

- 5.4 If the IEC material or its performance is not as per specified conditions, deficiency or replace the IEC material (s) to the satisfaction of the purchaser's representative.

6. Packing (Clause 9)

The Supplier will be required to mark separate packages for each consignee on three sides with proper paint/indelible ink, the following: i. Name of the contract, ii. Contract No., iii. Country of origin of Goods, iv. Supplier's Name and v. Packing of list reference number

7. Delivery and Documents (Clause 10)

- (i) Three copies of the Supplier invoice showing Goods description, quantity, unit price, total amount;
- (ii) Railway receipt/acknowledgement of receipt of goods from the Consignee
- (iii) Manufacture's/Supplier's Warranty and Factory Test certificate where applicable;
- (iv) Acceptance Certificate issued by the End-User
- (v) Inspection Certificate issued by the nominated inspection agency, as applicable

8. Insurance (Clause 11)

- i) Deleted

9. Incidental Services (Clause 13)

No additional services are required to be provided over the services already covered under clause 13 of GCC.

10. Spare parts: (Clause 14)

Add as clause 14.2 to the GCC the following:

Supplier shall carry sufficient inventories to assure ex stock supply of consumables spares such as gaskets, plugs, washers, belts etc., other spare parts and components shall be promptly as possible but, in any case, within (3) days of placement of order.

11. Warranty (Clause 15)

- 11.1 In partial modification of the provisions, the warranty period shall be as specified at section V schedule of requirements against each IEC material, or any portion thereof, as the case may be, have been delivered at site, installed, commissioned, successfully tested and accepted by the Purchaser or its authorized representative
- 11.2 Substitute Clause 15.4 of the GCC with the following:
- Upon receipt of such notice, the Supplier shall within 3 days, repair or replace the defective goods or parts thereof, free of cost at the ultimate destination. The Supplier shall take over the replaced parts/goods at the time of their replacement.
- 11.3 If the supplier has not done repair/replacement within the time specified above the purchaser will assess the cost of having the repairs/replacements done and the supplier will pay this amount.
- 11.4 Overall an uptime guarantees of 95% shall be maintained out of total usage period of the IEC material by the end users during the warranty period
- 11.5 All software updates, if any required, should be provided free of cost during Warranty period.

12 Payment (Clause 16)

- 12.1 Payment for goods and services shall be made in Indian Rupees as follows:
- a) The payment of 80% of the total cost of the bills amount will be made on complete successful delivery of the material and on submission of bills in triplicate to the Director of Health and Family Welfare, AP, Gollapudi, Vijayawada along with the advance stamped receipt.
 - b) The balance of 20% will be released on receipt of Test Report from the Laboratory
 - d) In case any difficulty is experienced by the successful tenderer in obtaining three-month performance certificate from any of the User Institution after the supply of the IEC material, the same shall be brought to the notice of the Tender Inviting Authority immediately in writing. In such event(s), if the Tender Inviting Authority is convinced, the reasons are beyond the control of the successful tenderer, the Tender Inviting Authority, in case of supply orders placed by it, shall release payments at its discretion. In such case the letter sent to the Tender Inviting Authority shall be submitted along with the invoices while claiming payment.

12.2 Deleted

13. Prices (Clause 17)

Prices payable to the Supplier as stated in the Contract shall not be subject to adjustment during performance of the Contract.

14 Sub-contracts (Clause 21)

Add at the end of sub-clause 21.1 of the GCC the following. "Sub-contract shall be only for bought-out items and sub-assemblies".

15 Liquidated Damages (Clause 23)

15.1 For delays

Substitute Clause 23.1 of the GCC by the following:

Subject to clause 25 of GCC, the Purchaser shall, without prejudice to its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to 0.5 percent of the delivered price of the delayed Goods or unperformed Services for each week of delay or part thereof until actual delivery or performance, up to a maximum deduction of **10% of the total Contract value**. Once the maximum deduction is reached, the Purchaser may consider termination of the Contract.

15.2 For Short fall in IEC material Maintenance services

Deleted

16 Resolution of Disputes (Clause 28)

Add as Clauses 28.3 and 28.4 of the GCC the following:

28.3 The dispute resolution mechanism to be applied pursuant to clause 28 of the General Conditions shall be as follows:

- (a) In the case of dispute or difference arising between the Purchaser and a Domestic Supplier relating to any matter arising out of or connected with this agreement, such dispute or difference shall be referred to the award of two Arbitrators, one Arbitrator to be nominated by the Purchaser and the other to be nominated by the Supplier or in the case of the said Arbitrators not agreeing, then at the award of an Umpire to be appointed by the Arbitrators in writing before proceeding with the reference, and in case the Arbitrators cannot agree to the Umpire, he may be nominated by the Arbitration committee of the Indian Council of Arbitration, India. The award of the Arbitrators, and in the event of their not agreeing,

of the Umpire appointed by them or by the Arbitration Council of India, India, shall be final and binding on the parties.

- (b) The Indian Arbitration Act 1996, the rules thereunder and any statutory modification or re-enactments thereof, shall apply to the arbitration proceedings.

28.4 The venue of arbitration shall be the place from where the Contract is issued.

17 Notices (Clause 31)

For the purpose of all notices, the following shall be the address of the purchaser and supplier.

Purchaser: The Managing Director, APMSIDC, 2nd Floor, Plot No:09, survey number: 49, IT Park, Mangalagiri, Guntur District- 522503

Supplier: (To be filled in at the time of Contract Signature)

18 Comprehensive Maintenance Contract (CMC)

Deleted

19 Actions Against the Misconduct of the Supplier

- 19.1 A Supplier found being supplied similar items with similar tender conditions to any other agency in the country during the validity of the contract with the APMSIDC, at a rate lower than the rate at which they supplied under this tender, the difference amount is liable to be recovered apart from blacklisting the firm for a minimum period of 3 years. The Supplier should furnish undertaking (Annexure-XIII) that they will remit the differential cost, if they quote lower rate than the rate quoted to the APMSIDC to any other agency or department or state, during the period of contract.
- 19.2 Any substandard supplies without meeting the quality specifications made under the contract shall also entail blacklisting of the firm for a minimum period of three years for that particular product.
- 19.3 If the bidder fails to demonstrate on asked to do so, of the products quoted with their bid, without any valid or convincing reason to the satisfaction of the Purchaser, the bids for other items offered against the bid notice will not be considered and he may be debarred for a certain period as decided by the Purchaser.

20 Progress of Supply

Supplier shall intimate progress of supply, in writing, to the Purchaser as under:

- Qty offered for inspection and date;
- Qty. accepted/rejected by inspecting agency and date;
- Qty. dispatched/delivered to consignees and date;
- Qty. where incidental services have been satisfactorily completed with date;
- Quantity where rectification/repair/replacement effected/completed, on receipt of any communication from consignee/Purchaser with date;
- Date of completion of entire Contract including incidental services, if any; and
- Date of receipt of entire payments under the Contract.

SECTION V

SCHEDULE OF REQUIREMENTS AND TECHNICAL SPECIFICATIONS

Sl. No	Item Name	Qty	EMD (in Rs.)	Average Annual turnover of the Authorized Bidder in the last three years i.e. 2017-18, 2018-19, 2019-20
1	Foam boards 23 x 35"	85,000	10,00,000	10,00,00,000
2.	Posters	3,50,000		
3.	Posters	3,50,000		
4.	Posters	3,50,000		
5.	Posters	3,50,000		
6.	Sterilization service delivery & follow-up registers	9,000		
7.	Reference manual for oral contraceptive pills (with front & back cover pages)	9,000		
8.	Reference manual for injectable contraceptive pills (with front & back cover pages)	9,000		
9.	Manual for female planning indemnity scheme (with front & back cover pages)	9,000		
10.	Standards & quality assurance in sterilization services (with front & back cover pages)	9,000		
11.	Post abortion family planning technical update (with front & back cover pages)	9,000		
12.	MCP cards	12,38,000		
13.	Brouchers	9,00,000		
14.	Brouchers	9,00,000		
15.	Brouchers	9,00,000		
16.	Brouchers	9,00,000		
17.	Pamphlets	9,00,000		
18.	Pamphlets	9,00,000		
19.	Pamphlets	9,00,000		
20.	Pamphlets	9,00,000		
21.	Booklets	3,50,000		
22.	Booklets	3,50,000		

23.	Floders	9,00,000		
24.	Flexy banners	15,000		
25.	Flexy banners	15,000		
26.	Flexy banners	15,000		
27.	Vaccine logistics issue registers	5,430		
28.	Indent form for vaccine logistics	5,350		
29.	Temperature record book	5,330		
30.	Stock vaccination register	5,350		
31.	Booth banners	1,50,000		
32.	Field banners	1,50,000		
33.	Banners	1,50,000		
34.	Marker pens	1,42,500		
35.	Audio CDs	4,000		
36.	Manuals Inner page on 80 GSM	1		
37.	Manuals Inner page on 90 GSM Matt	1		
38.	Case sheet –I (supplied to PHCs)	4,00,000		
39.	Case sheet –II (supplied to teaching hospitals, DH, AH & CHCs)	7,50,000		
40.	RCH registers	52,000		
41.	File folders	56,050		
42.	Treatment continuation & clinical record sheet	1,68,000		
43.	Monitoring & nurses order sheet	1,63,500		
44.	Admission sheet	60,600		
45.	Discharge card	51,900		
46.	Investigation sheet	62,400		
47.	Discharge note(100 pages book)	350		
48.	Referral note (100 pages book)	100		
49.	Admission register (180 pages)	100		
50.	Follow-up record book	200		
51.	OPD register (100 pages book)	300		
52.	Facility follow-up record book	300		
53.	Safe delivery calendars	18,180		

54.	RCH registers New version 2.0	53,500		
55.	RCH registers New version 2.0	53,500		

Note:- L1 will be calculated on the total cumulative cost of all the above items, and further the L1 bidder shall match the lowest price of the individual item quoted by the any other bidders.

Processing fee: The participating bidders will have to pay tender processing fee (non-refundable) of **Rs. 11,800/-** in the form of Demand Draft drawn in favour of Managing Director, APMSIDC, Guntur.

- 1. To allow the authorized distributors duly obtaining an agreement/ MOU from the Manufacturer for binding on Post Supply Services i.e. Warranty, CMC, AMC etc., and on agreement executed by the authorized distributor with the Corporation. Further an undertaking from Manufacturer to take responsibility in case of authorized distributor's failure in performing the Contractual Obligations also may be obtained. Proforma will be provided.**
- 2. EMD shall be furnished in the form of Demand Draft/Online/BG drawn in favour of Managing Director, APMSIDC, Guntur.**

Technical Specifications

General Information

1. Bidders are requested to offer the IEC material as per the specifications attached.
2. For each item of IEC material the bidder should include all the cost associated with fixing, cables, connectors, accessories and ancillary items necessary for the satisfactory operation of that item of IEC material. Bidders should make the provisions of starter packs for consumables for demonstration and three months of operation period for the supplied IEC material.
3. Deleted
4. (i) Bidders are requested to provide, referenced by given IEC material code and item name, with their tender offer, the following information for all the items of IEC material offered.
 - o Name of the Manufacturer
 - o Country of Origin

(ii) Catalogue, Pamphlet, descriptive literature, spare parts list and technical specifications for each unit of item must be forwarded with the offer.
5. Operating Environment:

Deleted
7. After Sales Service:

Bidders are requested to confirm in writing in their bid offer the after sales service they would provide, after the expiry of three-year warranty period, for four more years including an estimated cost an annual servicing contract. The maintenance capability of the bidders currently existing in Hyderabad and Andhra Pradesh should also be clearly stated.
8. All items should be of high quality, durable, and suitable for use in a Hospital. The technical specification and standards of each item delivered shall be that currently in use at the time of delivery.
 - a) Deleted
 - b) Deleted.
- 10 The Manufacturer, must have necessary quality certifications for processes such as ISO 9001 Quality Management System for Organization and ISO certificate for Quality Management System for printing.

b) Deleted.

11. If the bidder fails to demonstrate any of the products quoted, the bid for that product would be considered as withdrawn and suitable action will be taken as per the Clause 15 of ITB. i.e., forfeiture of the Bid security and also the bidder may be debarred for a certain period as decided by the Managing Director.

Note: (If required)

1. **The bidder should submit the details of spares which are covered or not covered under warranty.**
2. **The bidder should also submit the detailed price list for all spares.**

Technical Specifications:

Sl. No.	Name of the Item	Specifications	No. of qty
1	Foam boards 23 x 35"	Ink jet printing with foam board (size inkjet printing & pasting on 4.5 thickness foam board, fixing of 2 nos. Eyelets. One nylon thread fixing (hanging purpose))	85,000
2	Posters	17" x 22" on 90 GSM maplitho paper in multi colour printing	3,50,000
3	Posters	17" x 22" on 90 GSM Chrome Art paper in multi colour printing	3,50,000
4	Posters	20" x 30" on 100 GSM maplitho paper in multi colour printing	3,50,000
5	Posters	20" x 30" on 100 GSM Chrome Art paper in multi colour printing	3,50,000
6	Sterilization service delivery & follow-up registers	Size: 8.2.5" x 13" Inner page on 70 – maplitho paper (milky shade) in single colour printing, Title – 32 LB yellow boards – 130 GSM art pasting with multi colour printing – Inner side pasting with 90GSM maplitho paper (milky shade) Section stitching – hand bound with calico pasting (204 including cover page)	9,000
7	Reference manual for oral contraceptive pills (with front & back cover pages)	Size: ¼ Demmy (805"x11"); Inner text on 90 GSM Matt A Grade paper in multi colour, Cove page on 300 GSM Matt Card in multi colour printing (110 Pages)	9,000
8	Reference manual for injectable contraceptive pills (with front & back cover pages)	Size: ¼ Demmy (85"x11"); Inner text on 90 GSM Matt A Grade paper in multi colour, Cove page on 300 GSM Matt Card in multi colour printing (110 Pages)	9,000
9	Manual for female planning indemnity scheme (with front & back cover pages)	Size 8.5" x 11" inner page on 90 GSM Matt "A" Grade Paper in multi colour printing Cover page on 300 GSM Matt Card with matt lamination in multi colour printing Total Pages: 56 including cover	9,000
10	Standards & quality assurance in sterilization	Size 8.5" x 11" inner page on 90 GSM Matt "A" Grade Paper in multi colour printing	9,000

Sl. No.	Name of the Item	Specifications	No. of qty
	services (with front & back cover pages)	Cover page on 300 GSM Matt Card with matt lamination in multi colour printing Total Pages: 28 including cover	
11	Post abortion family planning technical update (with front & back cover pages)	Size 8.5" x 11" inner page on 90 GSM Matt "A" Grade Paper in multi colour printing Cover page on 300 GSM Matt Card with matt lamination in multi colour printing Total Pages: 24 including cover	9,000
12	MCP cards	Inner page: size 8.27 x 11 inches on 130 GSM Art paper (A4 size paper) Last sheet with perforation on 130 GSM Art paper in multi colour Cover page: size 8.27 x 11 inches on 250 GSM Art paper (26 pages)	12,38,000
13	Brouchers	¼ demmy 4 pages on 90 GSM Maplitho paper printing in both sides in multi colour and single folding	9,00,000
14	Brouchers	1/8 demmy 4 pages on 90 GSM Maplitho paper printing in both sides in multi colour and single folding	9,00,000
15	Brouchers	¼ demmy 4 pages on 90 GSM Maplitho paper printing in both sides in single colour and single folding	9,00,000
16	Brouchers	1/8 demmy 4 pages on 90 GSM Maplitho paper printing in both sides in single colour and single folder	9,00,000
17	Pamphlets	¼ demmy 2 pages on 80 GSM Maplitho paper printing in both sides in multi colour	9,00,000
18	Pamphlets	1/8 demmy 2 pages on 80 GSM Maplitho paper printing in both sides in multi colour	9,00,000
19	Pamphlets	¼ demmy 2 pages on 80 GSM Maplitho paper printing in both sides in multi colour	9,00,000
20	Pamphlets	1/8 demmy 2 pages on 80 GSM Maplitho paper printing in both sides in multi colour	9,00,000
21	Booklets	¼ demmy on 80 GSM Maplitho paper printing in both sides in multi colour 12 pages and center pinning	3,50,000
22	Booklets	1/8 demmy on 80 GSM Maplitho paper printing in both sides in multi colour 12 pages and centre pinning	3,50,000
23	Floders	Size 10" x 17", Thickness of Paper:90 GSM Maplitho Paper in Fold Printing: Multi colour on both sides	9,00,000

Sl. No.	Name of the Item	Specifications	No. of qty
24	Flexy banners	2 ft x 6 ft in multi colour printing; both ends should be with loop for hanging purpose	15,000
25	Flexy banners	5' x 3' in multi colour printing; both ends should be with loop for hanging purpose	15,000
26	Flexy banners	6.5' x 3' in multi colour printing; both ends should be with loop for hanging purpose	15,000
27	Vaccine logistics issue registers	Size 32.5 xm x 21.5 xm on 80GSM Maplitho paper in white and duplicate on 60 GSM maplitho green colour single side print; perforation to Original paper; 200 sheets (100 original and 100 duplicate). Top cover page with 220 GSM India Art Paper in multi colour printing, bottom Board binding with calico pasting	5,430
28	Indent form for vaccine logistics	A4 size(30 cm x 21) on 80 GSM Maplitho paper in white and duplicate on 60 GSM maplitho green colour single side print; perforation to Original paper; 100 sheets (50 original and 50 duplicate). Top cover page with 220 GSM India Art Paper in multi colour printing, bottom Board binding with calico pasting	5,350
29	Temperature record book	A4 size (30 cm x 21 cm) on 80 GSM Maplitho paper, both side printing in single colour (56 pages) cover 4 page on 220 GSM Art card in multi colour printing with center pinning	5,330
30	Stock vaccination register	A4 size (30 cm x 21 cm) on 80 GSM Maplitho paper, both side printing in single colour (60 pages), cover 4 page on 220 GSM Art Card In multi colour printing with centre pinning	5,350
31	Booth banners	Size 4' x 3' White Thick Polyester Cloth in multi colour Screen printing both ends should be stitched for hanging purpose	1,50,000
32	Field banners	Size 9' x 3' white Thick Polyester Cloth in multi colour Screen printing both ends should be stitched for hanging purpose	1,50,000
33	Banners	Size 6' x 3' White Thick Polyester Cloth in multi colour Screen printing both ends should be stitched for hanging purpose	1,50,000
34	Marker pens	Indelible Ink marker pens, Length of the pen 13 cms with plastic body; 34 Weight approximately 12 grams; Ink	1,42,500

Sl. No.	Name of the Item	Specifications	No. of qty
		will be 5 ml per pen and should mark 250 to 300 children or 500 impressions; Shelf life should be about 3 months; Specially to be prepared for tender Skin and baby's skin	
35	Audio CDs	Production and supply of 60 Minutes duration Audio CD	4,000
36	Manuals	Size 8.5" x 11" Inner page on 80 GSM Maplitho "A" Grade Paper in single colour printing Cover page on 300 GSM Matt Card with matt lamination in multi colour printing	Rate per each page including cover page
37	Manuals	Size 8.5" x 11" Inner page on 90 GSM Matt "A" Grade Paper in multi colour printing Cover page on 300 GSM Matt Card with matt lamination in multi colour printing	Rate per each page including cover page
38	Case sheet –I (supplied to PHCs)	¼ demmy on 90 GSM Maplitho "A" Grade Paper in single colour both side printing and center pinning (16 pages)	4,00,000
39	Case sheet –II (supplied to teaching hospitals, DH, AH & CHCs)	¼ demmy on 90 GSM Maplitho "A" Grade Paper in single colour both side printing and center pinning (32 pages)	7,50,000
40	RCH registers	Size 11" x 17"; (In Telugu) Inner page on 90 GSM Maplitho paper Inner cover page 120 GSM Outer cover Gatter 24 Ounce with calico pasting 239 Inner pages + cover 4 pages	52,000
41	File folders	Size 9.6 x 12 inch. On 300 GSM Art card or SS card in multi colour printing and 4 colour pouch	56,050
42	Treatment continuation & clinical record sheet	(1/4 Demmy) 8.5x11 inches on 80 GSM Maplitho paper printing in both sides in multi colour	1,68,000
43	Monitoring & nurses order sheet	(1/4 Demmy) 8.5x11 inches on 80 GSM Maplitho paper printing in both sides in multi colour	1,63,500
44	Admission sheet	¼ demmy 4 pages on 90 GSM Maplitho paper printing in both sides in multi colour and single folding	60,600
45	Discharge card	¼ demmy 4 pages on 90 GSM Maplitho paper printing in both sides in multi colour and single folding with perforation	51,900

Sl. No.	Name of the Item	Specifications	No. of qty
46	Investigation sheet	8.5x11 inches on 80 GSM Maplitho paper printing in one side in multi colour	62,400
47	Discharge note(100 pages book)	8.5x11 inches on 80 GSM Maplitho paper printing in one side in multi colour with perforated booklet	350
48	Referral note (100 pages book)	8.5x11 inches on 80 GSM Maplitho paper printing in one side in multi colour with perforated booklet	100
49	Admission register (180 pages)	Cover design print to be pasted on brown board size 22x17 inch 70 GSM Maplitho in multi colour print Inner size 22x17 inch on 70 GSM maplitho in single colour print (180 pages per Register)	100
50	Follow-up record book	Size 14x19 inch on 70 GSM maplitho in single colour (100 pages per register) Register cover should be on brown board	200
51	OPD register (100 pages book)	Size 14x19 inch on 70 GSM maplitho r (100 pages per register) Register cover should be on brown board	300
52	Facility follow-up record book	Cover- Size 9x4.25 inch on 300 GSM Art card in multi colour print Inner – size 9x4.25 inch on 70 GSM maplitho in multi colour print (100 pages per book)	300
53	Safe delivery calendars	30 x 40 inches on 90 GSM Maplitho paper in multi colour printing (per month 1515 No's x 12 months)	18,180
54	RCH registers New version 2.0	Size 11" x 17"; (in telugu) Inner page on 90 GSM Maplitho paper Inner cover page 120 GSM Outer cover Gatta 24 Ounce with calico pasting 334 Inner pages + cover 4 pages in single Colour	53,500
55	RCH registers New version 2.0	Size 11" 17"; (in Telugu) Inner page on 90 GSM Maplitho paper Inner cover page 120 GSM Outer cover Gatta 24 Ounce with calico pasting 334 Inner pages + cover 4 pages in multi colour	53,500

Note: - L1 will be calculated on the total cumulative cost of all the above items, and further the L1 bidder shall match the lowest price of the individual item quoted by the any other bidders.

BIDDER

50

MANAGING DIRECTOR

Scope of work:

1. The Bidder is required to print & supply Registers, Training Modules, Books, Folders, Formats, Banners, Broachers, Pamphlets, Posters Etc. & F.O.R. destination to all the Districts in the State of Andhra Pradesh, as per the requirement of CH&FW
2. The details of Registers, Training Modules, Books, Folders, Formats, Posters etc. to be supplied is given in Form-B (specifications & Details)
3. The DTP/design, editing & translation has to be done by the Printer only and get the approval from the Department. No charges will be paid for the same.

Mode of Packing and Delivery of Material:

4. The Successful bidder should deliver the material at the office of the Commissioner of Health & Family Welfare, A.P., Gollapudi or District head quarters as specified in the order.
5. All material should be packed as specified in the work orders, any deviation in packing will be viewed seriously.
6. Delivery should be made as specified in the order. For delay from the due date a penalty @ 0.5% of the total amount of the bill be imposed per week i.e. 1st week 0.5%, 2nd week 1%, 3rd week 1.5% up to a maximum of 10%. The Director of Health & Family Welfare, A.P., Gollapudi has full powers either to accept the work executed with late penalty or to cancel the order without any further notice and forfeit the EMD

Payment Terms:

7. The Successful tender shall raise the bills in the name of Director of Health & Family Welfare in triplicate along with advance stamped receipt and submit the LR Copies (Consignee copies) after supply of print material to 13 districts with acknowledgement of receipts from DM &HOs.
8. The payment of 80% of the total cost of the bills amount will be made on complete successful delivery of the material and on submission of bills in triplicate to the Director of Health and Family Welfare, AP, Gollapudi, Vijayawada along with the advance stamped receipt. The balance of 20% will be released on receipt of Test Report from the Laboratory

9. Penal Charges what so ever such as interest on the late payment of bills etc., will not be paid. No interest is to be paid on the amounts paid towards E.M.D or Security Deposit.
10. The Commissioner of Health & Family Welfare reserves the right to increase or decrease the quantity and also reject any or all tender even after award of work if they fail fulfill the conditions and specifications and the work may be entrusted to the next tenderer deemed fit and recover the loss arise from the defaulter.

SECTION – VI

PRE - QUALIFICATION CRITERIA

(Referred to in clause 13.3 of ITB)

I. Terms of Qualification for IEC material:

The Authorized Distributor or manufacturer should have supplied IEC/Health related material such as posters, pamphlets, registers etc., as specified in the schedule of requirements to any Indian Institutions, up to the following quantity in any one of the last three calendar/financial years and completed the supplies within the stipulated delivery period. The Supplied units should be in working condition without any adverse remarks for the last two years as on the date of bid notification.

(a). at least two work orders values of Rs. 1,00,00,000/- each in any one year in the last three financial years should have been printed and supplied.

- The bidder should furnish the information on past supplies and satisfactory performance in the proforma given under Section XI- Format B1, duly attested by the Bid signatory
- Bidders shall invariably furnish documentary evidence (End-user Certificate) in support of the satisfactory supply of the IEC/Health related material as specified or a CA/Statutory auditor Certificate to that extent as per the format provided in the Section XI- Format B2
- The Bidder shall have an Avg. annual turnover in the last three financial years of not less than the amount specified against each item in the Schedule of the Requirements and also to have a positive net worth as per the latest Annual Accounts.
- Towards the above, the bidder should furnish data as per the Format (B3) given in Section- XI, to support that he has the financial capacity to perform the contract. Further the bidder as to submit the corresponding Balance Sheets and Profit and Loss Accounts for verification

a) The Manufacturer must have necessary quality certifications for processes such as ISO 9001 Quality Management System for Organization and ISO Quality Management System for printing.

b) Deleted

II. Terms of Disqualification:

1. The Bidders who has withdrawn their bids in any of the previous tenders of APMSIDC

2. A bidder who is placed on the black-list by either APMSIDC or by any other State /Central government's department or organization for the product offered with his bid in the last 3 years
3. A bidder who is placed on the black-list by either APMSIDC or by any other State / Central government's department or organization in the last 3 years
4. A bidder who is currently blacklisted / debarred either by APMSIDC or by any State Government or Central Government Department or Organization
5. The bidder who has been declared as 'undependable supplier' for two (2) items or in two (2) instances in the last one year by the APMSIDC and
6. The bidders against whom there have been reports of substandard IEC material and/or service are liable for disqualification.

Note: In all the above cases, the disqualification cut-off date will be till the contract is signed

- III. Not with standing anything stated above, the purchaser reserves the right to assess the Bidders capabilities and capacity to perform the contract should circumstances warrant such an assessment in the overall interest of the purchaser deciding on award.

SECTION – VII (A): BID FORM

(Name and Address of Purchaser)

Date _____

To
The Managing Director,
APMSIDC, Mangalagiri, Guntur.

Contract No. _____

Gentlemen:

Having examined the Bidding Documents including Addenda No. _____ the receipt of which is hereby duly acknowledged, we, the under-signed, offer to supply and deliver _____ (Description of Goods and Services) in conformity with the said Bidding Documents for the sum as given in the Price Bid (electronically) or such other sums as may be ascertained in accordance with the schedule of prices furnished and made part of this bid.

We undertake, if our bid is accepted, to commence delivery within **30** (Number) days and to complete delivery of all the items and perform incidental services as specified in the contract within **30** (Number days calculated from the date of receipt of your Notification of Award/Letter of credit.

If our bid is accepted we will obtain the guarantee of a bank in a sum not exceeding 5% of the Contract price for the due performance of the Contract

We agree to abide by this bid for a period of **90** (Number) days from the date fixed for bid opening under Clause 22 of the Instruction to Bidders and shall remain binding upon us and may be accepted at any time before the expiration of that period.

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the laws against fraud and corruption in India like “The Prevention of Corruption Act 1988”

Until a formal contract is prepared and executed, this bid, together with your written acceptance thereof and your notification of award shall constitute a binding contract between us.

We understand that you are not bound to accept the lowest or any bid you may receive.

Dated this _____ day of _____

Signature: _____

(in the Capacity of) : _____

Duly Authorized to sign bid for and on behalf of

BIDDER

55

MANAGING DIRECTOR

Section VII (B) - Model PRICE Schedules (available on e-procurement Platform)

Information Technology Electro. (P) | <https://tender.eprocurement.gov.in/viewItemFormatX.html#>

Current Tender Details

Tender ID: 1126	IRB Number / Tender Notice Number: 2.LI4H2DC/2016-17, Dated 07.05.2016
Tender Category: PRODUCTS	Tender Evaluation Type: New Item
Tender Type: OPEX	Estimated Contract Value: 0
Tender Opening Date: 17/05/2016 05:15 PM	Bid Submission Closing Date: 01/06/2016 05:15 PM

Schedule Details

Schedule Name: Miscellaneous	Schedule Description: Different Items
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Item Details

Item Code: Sng001	Item Name: GRAM STAINING KIT
Item Description: As per tender document	Item Specification: As per tender document

A44 / Bill of Materials Details

30	Component Name	Type	Percentage / Amount
B001	CST	--SELECT--	
B002	Customs Duty	--SELECT--	
B003	Discount	--SELECT--	
B004	Entry Tax	--SELECT--	
B005	Excise Duty Including Cess	--SELECT--	
B006	Freight Charges	--SELECT--	
B007	Insurance Charges	--SELECT--	
B008	Other Charges/Tax	--SELECT--	
B009	Packaging & Forwarding Charges	--SELECT--	
B010	VAT	--SELECT--	

Remarks

Total MT Quantity	Offered Quantity (A)	Brand/Make/Model	Basic price Unit (INR) (B)	Basic price Unit's Worth (C)	Total Cost Component Unit (INR) (C)	Landed Price Per Unit (B+C)

SECTION – VIII

To

The Managing Director
APMSIDC, Mangalagiri, Guntur.

Whereas _____
(hereinafter called "the Bidder" has submitted its bid dated _____
for the supply of _____ (hereinafter
called "the Bid")

KNOW ALL MEN by these presents that WE
_____ of
_____ having our registered
office at _____ (hereinafter called the Bank") are bound
unto

_____ (hereinafter called "the purchaser") in the sum of _____
for which payment will and truly to be made to the said purchaser, the Bank
binds itself, its successors and assigns by these presents. Sealed with the
common Seal of the said Bank this _____ day of
_____.

THE CONDITIONS of this obligation are:

If the Bidder withdraws its Bid during the period of bid validity specified by the
Bidder on the Bid form; or

If the Bidder, having been notified of the acceptance of its bid by the Purchaser
during the
period of bid validity:

- Fails or refuses to execute the contract form if required
- Fails or refuses to furnish the performance security, in accordance with the Instruction to Bidders
- Does not accept the correction of the bid price pursuant to Clause 15.7(c).

We undertake to pay the purchaser up to the above amount upon receipt of its first written demand, without the purchaser having to substantiate its demand, provided that in its demand the purchaser will note that the amount claimed by it is due to owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to and including 45 days after the period of the bid validity, and any demand in respect thereof should reach the Bank not later than the above date i.e., upto _____.

.....(Signature of the Bank)

SECTION – IX : CONTRACT FORM

THIS AGREEMENT made the _____ day of _____
between _____ (Name of Purchaser) of
_____ (Country of Purchaser) (hereinafter "the
Purchaser") of _____ (Name of the Supplier) of
_____ (City and Country of Supplier) (hereinafter
"the Supplier") of the other part.

WHEREAS the Purchaser is desirous that certain Goods and ancillary services should be provided by the supplier, viz, _____ (Brief description of Goods and Services) and has accepted a bid by the supply of Goods and services in the sum of _____ (Contract price in Words and Figures) (hereinafter "the Contract Price").

NOW THIC AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the conditions of Contract referred to;
2. The following documents shall be deemed to form and be read and construed as part of this Agreement, viz.:
 - (a) The Technical and Price bid of the Supplier
 - (b) The approved Technical Specifications,
 - (c) The General Conditions of Contract,
 - (d) The Special Conditions of Contract, and
 - (e) The Purchaser's Notification of Award.
3. In consideration of the payments to be made by the purchaser to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the Purchaser to provide the Goods and Services and to remedy defects therein in conformity in all respects with the provision of the Contract.
4. The Purchaser hereby covenants to pay the Supplier in consideration of the provision of the Goods and Services and the remedying of defects therein, the Contract price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.
5. Brief particulars of goods and services which shall be supplied/provided by the Supplier are as under.

SL NO.	BRIEF DESCRIPTION TO GOODS & SERVICES	QUANTITY TO BE SUPPLIED	UNIT PRICE	DELIVERY TERMS

TOTAL VALUE:

DELIVERY SCHEDULE:

IN WITNESS whereof the parties here to have caused this Agreement to be executed in accordance with their respective laws the day and year first above written.

Signed, Sealed and Delivered by the

Said _____ (For the Purchaser)

in the presence of _____

Signed, sealed and Delivered by the

Said _____ (For the supplier)

In the presence of _____

SECTION- X: PERFORMANCE SECURITY FORM

To

The Managing Director
APMSIDC,
Mangalagiri, Guntur.

WHEREAS _____ (Name of the Supplier) hereinafter called "the Supplier" has undertaken, in pursuance of Contract No. _____ dated _____ to supply _____ (Description of Goods and Services) hereinafter called "the Contract".

AND WHEREAS it has been stipulated by you in the said contract that the Supplier shall furnish you with a Bank Guarantee by a recognized bank for the sum specified therein as security for compliance with the Supplier's performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the Supplier a Guarantee:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the Supplier, up to a total of _____ (Amount of the Guarantee in Words and Figures) and we under take to pay you, upon your first written demand declaring the Supplier to be in default under the Contract and without cavil or argument, any sum or sums within the limit of _____ (Amount of Guarantee) as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the _____ day of _____.

Signature and seal of Guarantors

Date _____

Address _____

SECTION XI

FORMAT B1: PROFORMA FOR PERFORMANCE (for a period of last three years)

(Please see Section VI: Qualification Criteria)

Bid No. _____ Date of Opening _____ Time _____
Hours

Name of the Firm

Order placed by _____ (Full address of Purchaser)	Order No	Date	Description of Item	Quantity of ordered Items.	Value of order	Date of completion of delivery		Remarks indicating reasons for late delivery, if any	Has the Supplier received full payment towards the supplies made
						Purchase terms	Actual		
1	2	3	4	5	6	7	8	9	10

Signature and seal of the Bid Signatory

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MANAGING DIRECTOR

SECTION XI

FORMAT B2

CA (STATUTORY AUDITOR) CERTIFICATE

(Please see Section VI: Qualification Criteria)

Certificate from the Statutory Auditor

This is to certify that (name of the Bidder) is a “**Manufacturer/Authorized Distributor**” of the required items offered under the Bid. The Bidder had supplied the quantities shown in the past performance statement and also completed the respective supplies within the stipulated delivery period/s.

Further it is certified that the previously supplied IEC material are reported to be in working condition without any adverse remarks from the respective users and some are working for more than two year as per the records as on the date of this Tender notification.

The bidder has previous experience in maintenance and repairs of IEC material for _____ years and has qualified service staff working with him”.

Name of Authorized Signatory:

Designation:

Name of firm:

(Signature of the Authorized Signatory)

Seal of the Firm

SECTION XI

B3- FINANCIAL CAPACITY OF THE MANUFACTURER

A. Details of Annual Turnover for Preceding 3 Years.

	Year 1 (2017-18)	Year 2 (2018-19)	Year 3 (2019-20)	Average Annual Turnover
Turn Over (In Rs. Crores)				

B. Details of Net Worth

	Year1 (Last Financial Year i.e. as on 31 st March 2020)
Paid up Capital (Rs. Cr)	
(Add) Free Reserves (Rs. Cr)	
Total Net Worth (Rs. Cr)	
<hr/> (Signature of Bid Signatory) Seal of the Firm	
Certificate from the Statutory Auditor	
This is to certify that(name of the Bidder) has an average annual turnover (in the last three financial years) and Net Worth (in the last financial year) as shown above	
Name of Authorized Signatory:	
Designation:	
Name of firm:	
(Signature of the Authorized Signatory) Seal of the Firm	

SECTION XI

B3-A FINANCIAL CAPACITY OF THE DISTRIBUTOR

A. Details of Annual Turnover for Preceding 3 Years.

	Year 1 (2017-18)	Year 2 (2018-19)	Year 3 (2019-20)	Average Annual Turnover
Turn Over (In Rs. Crores)				

B. Details of Net Worth

	Year1 (Last Financial Year i.e. as on 31 st March 2020)
Paid up Capital (Rs. Cr)	
(Add) Free Reserves (Rs. Cr)	
Total Net Worth (Rs. Cr)	
<hr/> (Signature of Bid Signatory) Seal of the Firm	
Certificate from the Statutory Auditor	
This is to certify that(name of the Bidder) has an average annual turnover (in the last three financial years) and Net Worth (in the last financial year) as shown above	
Name of Authorized Signatory:	
Designation:	
Name of firm:	
(Signature of the Authorized Signatory) Seal of the Firm	

SECTION – XII -A

(Please see Clause 13.3(a) of Instructions to Bidders)
(to be submitted by manufacturers)

MANUFACTURER'S AUTHORIZATION FORM

No. _____ dated _____

To
The Managing Director
APMSIDC, Mangalagiri, Guntur.
Dear Sir,

Tender Notice No. _____

We _____ who are established and reputable
manufacturers of _____
having factories at _____ and
_____ do hereby authorize M/s.
_____ (Name and address of Agents) to bid, negotiate
and conclude the contract with you against Tender Notice
No. _____ for the above goods manufactured by us.
No company or firm or individual other than M/s.
_____ are authorized to bid, negotiate and
conclude the contract in regard to this business against this specific
Tender Notice.

We hereby declare that we are willing to provide guarantee/warranty and
after sales service during the period of comprehensive warranty/CMC/AMC
as per the above tender.

We also hereby declare that we have the capacity to manufacture and
supply, install and commission the quantity of the IEC materials tendered
within the stipulated time.

We hereby extend our full guarantee and warranty as per Clause 15 of the
General Conditions of Contract and read with the Clause 10 of Special
Conditions of Contract, for the Goods offered for supply against this
invitation for bid by the above firm.

Yours faithfully,

(Name) for and on behalf of M/s.

(Name of manufacturers)

Note: This letter of authority is on the letterhead of the manufacturing
concern and should be signed by a person competent and having the
power of attorney to bind the manufacturer.

SECTION – XII -B

(Please see Clause 13.3(a) of Instructions to Bidders)
(to be submitted by Authorized Distributors)

MANUFACTURER'S AUTHORIZATION FORM

No. _____ dated _____

To
The Managing Director
APMSIDC, Mangalagiri, Guntur.
Dear Sir,

Tender Notice No. _____

We _____ who are established and reputable
manufacturers of _____
having factories at _____ and
_____ do hereby authorize M/s.
_____ (Name and address of Agents) to bid, negotiate
and conclude the contract with you against Tender Notice
No. _____ for the above goods manufactured by us.
No company or firm or individual other than M/s.
_____ are authorized to bid, negotiate and
conclude the contract in regard to this business against this specific
Tender Notice.

We also hereby undertake to provide full guarantee/warranty/CMC/AMC as
agreed by the tenderer in the event the tenderer is changed as the dealers
or the tenderer fails to provide satisfactory after sales and service during
such period of comprehensive warranty/CMC/AMC and to supply all the
spares/ reagents during the said period.

We also hereby declare that we have the capacity to manufacture and
supply, install and commission the quantity of the IEC materials tendered
within the stipulated time.

We hereby extend our full guarantee and warranty as per Clause 15 of the
General Conditions of Contract and read with the Clause 10 of Special
Conditions of Contract, for the Goods offered for supply against this
invitation for bid by the above firm.

Yours faithfully,
(Name) for and on behalf of M/s.

(Name of manufacturers)

Note: This letter of authority is on the letterhead of the manufacturing
concern and should be signed by a person competent and having the
power of attorney to bind the manufacturer.

SECTION - XIII

DECLARATION FORM

I / We having
Our office at read and
understood the terms and conditions contained in the bidding documents under
this notification for bid and offer our bids unconditional, to the extent not stated at
any other part of our bid.

We will not quote or supply the IEC material/furniture similar to the ones
offered under this bid notification to any agency or organization in the country, at
the rate lower than the rate quoted in this present tender.

If we found quoting lower rate than the rate quoted to the APMSIDC, to
any other agency in the country during the validity of the present contract, we will
remit the differential cost to the APMSIDC, unconditionally.

Signature :

Date :

Name of the
Firm and address :

SECTION XIV

Check List of Documents to be Uploaded as part of the Bid and Notes to Bidders

I. Documents with the Technical Bid

Sl. No	Document Description	Documents to be submitted
1	Process Fee 11,800/-	Offline
2	EMD	Online & Offline
3	Bid Form Section VII-A	Online & Offline
4	List of items offered with Make without prices	Online & Offline
5	Manufacturers Authorization, wherever required	Online & Offline
6	Past Performance Details Format B1	Online & Offline
7	End-User Certificates or CA Certificate as per Format B2	Online & Offline
8	Financial Capability Details Format B3	Online & Offline
9	Financial Capability Details Format B3-A	Online & Offline
10	Details & proof of After-Sales Service facilities	Online & Offline
11	Letter of authorization to sign the bids	Online & Offline
12	Clause-by-clause commentary on technical specifications	Online & Offline
13	Technical and Commercial deviations statements	Online & Offline
14	Copy of the GST Certificate and Details of IT Returns- PAN / TIN copies.	Online & Offline
15	The Manufacturer, must have necessary quality certifications for both processes and products such as ISO 9001 (Quality Management System for Organization) and ISO (Quality Management System for printing).	Online & Offline
16	Memorandum of Articles	Online & Offline
17	All the uploaded Technical bid, to be attested by a Gazette Officer or properly notarized or self attested	Online & Offline

II. Financial (Price) Bid in the format available with the e-procurement platform

- Please note that the Bidder runs the risk of his bid being rejected if the price schedule contains any conditions.

Notes to Bidders

1. Upload the documents in ZIP format with suitable description as defined above.
2. The scanned documents shall be legible failing which they will not be considered.
3. Sign on all statements, documents, certificates uploaded owning responsibility for their correctness / authenticity.
4. All the statements copies of the certificates, documents etc., enclosed to the Technical bid shall be given page numbers on the right corner of each certificate
5. The tenderer is subjected to be blacklisted and the EMD forfeited if he is found to have mislead or furnished false information in the forms / statements / certificates submitted in proof of qualification requirements or record of performance (Please see Corrupt and Fraudulent Practices Clause)
6. All the Bidders are requested to quote with single option only, for the each item offered and please note that bids with multiple options, for any one or all of the items offered, will be rejected by the purchaser as Non-responsive.

(On Firm letter Head)

Annexure – I

DELETED

On Consignee letter Head

Annexure - II

Dt: _____

**ANDHRA PRADESH MEDICAL SERVICES & INFRASTRUCTURE
DEVELOPMENT CORPORATION (APMSIDC)
THREE MONTHS PERFORMANCE CERTIFICATE
(to be filled by the head of user institution individually for every IEC material)**

HOSP CODE / Hospital Name:				
SUP.CODE / Name of the Supplier				
IEC material Details				
EQPT CODE /Name of the IEC material:		Purchase Order No:		
Make / Manufacturer		Purchase Order Date:		
Model		Purchase Amount		
Serial no.		Project Name		
Date of Installation		Location / Department		
Whether IEC material working satisfactorily without any problem for one month?			YES <input type="checkbox"/>	NO <input type="checkbox"/>
If No, provide details of IEC material failure in the first month <i>(attach additional details if any in a separate sheet)</i>				
BREAK DOWN DETAILS				
Break down Reported Date	Attended date	Rectified date	Attended by	Details of beak down / service
Present status of the IEC material		Working satisfactorily <input type="checkbox"/> Not working satisfactorily <input type="checkbox"/>		
Recommended to settle the final payment		YES <input type="checkbox"/> NO <input type="checkbox"/>		
Recommend for trial run for one more month		YES <input type="checkbox"/> NO <input type="checkbox"/>		
Performance of accessories supplied				
Further Training		Required <input type="checkbox"/> Not required <input type="checkbox"/>		
Remarks of hospital authorities				
Three month performance certificate was issued on <i>(date to be filed in by the Head of the institution or by the end user)</i>				
Name of End User & Department				Sign.
Signature of the Superintendent.				Sign. & Seal
Date: Seal of supplier:		Date: Hospital Seal :		

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MANAGING DIRECTOR

**ANDHRA PRADESH MEDICAL SERVICES & INFRASTRUCTURE
DEVELOPMENT CORPORATION (APMSIDC)**

WARRANTY CERTIFICATE
*(to be filled jointly by the Tenderer, head of user
institution & Representative of the Tender Inviting
Authority individually for every IEC material)*

Date:

APMSIDC Supply order No:dated.....

The IEC material (*IEC material
Name*)

Model No..... bearing serial no was
installed successfully at (*Institution
Name*) is offered with a comprehensive warranty for a period of Years
starting from to including all the
following accessories;

Sl. No	Name of the accessory	Manufacturer's name	IEC material Serial No.	Qty

Name of the Supplier: Signature: Seal:	Name of the Supdt. / End User: Signature: Seal:
--	---

Deleted

Annexure-V

Deleted

Annexure-VI

Deleted

Annexure-VII

**ANDHRA PRADESH MEDICAL SERVICES & INFRASTRUCTURE
DEVELOPMENT CORPORATION (APMSIDC)**

GENERAL INFORMATION ABOUT THE TENDERER

Name of the Tenderer

Registered
address of the
firm

State:

District

Telephone. No.

Fax. No.

Email.

3	Address			
	State			District
	Telephone No.			Fax
	Email			Website

Type of Firm (Please relevant box)

4	Private Ltd.	<input type="checkbox"/>	Public Ltd.	<input type="checkbox"/>	Proprietorship	<input type="checkbox"/>
	Partnership	<input type="checkbox"/>	Society	<input type="checkbox"/>	Others, specify	<input type="checkbox"/>
	Registration No. & Date of Registration.					
Nature of Bussiness (-lease <input type="checkbox"/> relevant box)		
5	Original IEC material Manufacturer	<input type="checkbox"/>	Authorized Dealer /Representative	<input type="checkbox"/>		
	Direct Importer	<input type="checkbox"/>	Others, specify.	<input type="checkbox"/>		

Annexure-VIII

SERVICE CENTRE DETAILS

TOLL FREE NUMBER, IF ANY			
Sl. No	Name and address of the service center (s)	Contact Details	
1		Telephone No:	
		Fax No:	
		Email ID.	
		Name of the Service Engr.	
		Mobile No.	
2		Telephone No:	
		Fax No:	
		Email ID.	
		Name of the Service Engr.	
		Mobile No.	
3		Telephone No:	
		Fax No:	
		Email ID.	
		Name of the Service Engr.	
		Mobile No.	