

Amendment 2 Dt.22.09.2020 to Tender No: 8.4/APMSIDC/2020-21,Dt: 27.08.2020.

Clarifications requested during Prebid meeting held on 08.09.2020. @ APMSIDC Head Office, Mangalagiri

Sl. No.	Description	Pg No	Tender Condition	Bidder Request	Can be read as
M/s. KendriyaBhandar					
1	Delivery period	Pg. No. 2 Sl. No. 8.1	30 days from date of issuance of supply/work order	30 days after supplying of data	30 days after supplying of data
2	EMD	Pg. No. 37 Sl. No. 2	Rs. 50,00,000/-	Requested to reduce the EMD to Rs.10,00,000/-	Rs. 10,00,000/-
M/s. Green Apple Medical Systems					
1	Technical Specifications	Pg.No.3 Sl.No. 10.1		Please describe the complete details of the smart card i.e. built in chip or only QR code	Only QR Code
2	Sample Card	Pg.No.17 Sl.No. 4	Sample Card	Please proved sample card so that all the venders will be quoting for same model of card	Will be provided
M/s. KL Healthcare					
1	EMD	Pg. No. 37 Sl. No. 2	Rs. 50,00,000/-	Requested for exemption of EMD for MSME	No Change
2	Technical Specifications	Pg.No.3 Sl.No. 10.1		Please describe the complete details of the smart card i.e. built in chip or only QR cope	Only QR Code

3	ISO Certificate	Pg. No. 5 Sl. No. 8	Appropriate ISO Certificate. As required by the Bid Document	Please include ISO 27001:2013 Information Security Management System Certificate	ISO 97001 standard
M/s. Vishalandhra					
1	Sample Card	Pg.No.17 Sl.No. 4	Sample Card	Please proved sample card so that all the venders will be quoting for same model of card	Will be provided
2	EMD	Pg. No. 37 Sl. No. 2	Rs. 50,00,000/-	Requested to reduce the EMD to Rs.10,00,000/-	Rs. 10,00,000/-
M/s. Smart Services Pvt. Ltd.					
1	EMD	Pg. No. 37 Sl. No. 2	Rs. 50,00,000/-	Kindly confirm, may you consider the EMD amount (Rs. 50 Lakhs) in the form of Bank Guarantee (BG) from any schedule bank?	EMD in the form of BG/DD from any Nationalized bank
2	-	-	Regarding last date submission of online bid	Should you kindly extend the last date of bid submission?	Extended up to 01-10-2020
M/s. Alankit					

1	Bid Security	Pg. No. 40 Sl. No. 2	<p>The Bidder shall furnish as part of its Bid, a Bid Security. The</p> <p>(a) amount; EMD RS.50,00,000/-(Rupees Fifty Lakhs).</p> <p>(b)Online/BG.</p> <p>(c) period of validity beyond the bid validity date, as extended, if applicable, and</p> <p>(d) The time period within</p>	<p>Kindly suggest how the EMD value has been derived? Please provide estimated value of the project</p> <p>As per Gol/GFR guideline clause 4.11 “ The amount of bid security should generally be between two or five per cent of the estimated value of the goods to be</p>	EMD : Rs.10,00,000/-
			<p>which the bid security of the unsuccessful bidders will be returned are as specified in the BDS</p>	procured”.	No Change

2	B. Requirements C. Deliverables	Pg. No. 18	<p>APMSIDC intends to engage the Service Provider for Colour Printing of 16 Lakhs EHS Smart Health Cards for all the Regular State Govt. Employees, Pensioners and their dependent family members in 13 districts of Andhra Pradesh with features such as: Specifications for Health cards is as below.</p> <p>Card Specifications: CR80 Standards (Standard credit card size), 30 mil thickness (760 microns)</p>	Kindly confirm if there is any other specification and deliverable outside the scope of requirements and deliverables as mentioned against the clause B & C in this RFP?	No Change
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		<p>Card dimensions: 3.375" x 2.125" (85.6mm x 54mm)</p> <p>Printing Resolutions : 800 dpi or more material to be used, Printable sheet (White core) PVC RIGID (resin) sheet coated with polyurethane on front and back.</p> <p>Lamination film : PVC film coated with PU</p> <p>Process : Hot processing, all the printed layers and overlays (Lamination film), layers should be Fused (laminated) at the temperature of 110-140c for 20-30 minutes at mpa\geq 7.5 pressure.</p>		
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		<p>Warranty of the card: 5-10 years in Room temperature conditions (Indoor)</p> <p>QR Code will be provided by Dr.YSR Aarogyasri Health Care Trust</p> <p>2. The rate shall be inclusive of all applicable taxes, packing and transportation.</p> <p>3. Delivery of the Printed Health cards shall be made to the to District Coordinators or their representatives of 13 districts in Andhra Pradesh</p> <p>4. The contents to be printed on the card are shown on the specimen card enclosed.</p>		
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			<p>5. The data of 16 Lakhs State Govt. Employees, Pensioners and their dependent family members will be provided in Hard Disk/thru Web-Service by the Dr.YSR Aarogyasri Health Care Trust.</p> <p style="text-align: center;"><u>C.DELIVERABLES</u></p> <p>1. The Service Provider has to Print and supply 16 Lakhs EHS Smart Health Cards for all the State Govt. Employees, Pensioners and their dependent family members in 13 districts of Andhra Pradesh with all specified security features within 30days from the date of receipt of Letter of Acceptance.</p>		
M/s. Parjanya Paper Products					
1.	EMD	Pg. No. 37 Sl. No. 2	Rs. 50,00,000/-	We had requested for exemption of EMD for locally registered MSME's	No Change

				<p>The EMD asked for is on the higher side; Generally the EMD will be 1 to 2%. Even if we use a chip based smart card the project value will be around five crores. We had participated in many tenders of APMSIDC for supply of Masks, Sanitizers, pulse oximeters whose tender values are more than the current tender and the EMD was Rs. 3,00,000/-. Kindly consider our request and reduce the EMD.</p>	
2.	Financial Strength	Pg. No. 62 Sl. No. 2	<p>II. Average Annual Turnover: Minimum average annual turnover of Rs Twenty [20] Crores calculated as total certified payments received for contracts in progress or completed, within the last three [3] years i.e., FY 2016-2017, 2017-2018, and 2018-19</p>	<p>For a tender value of 5 crores, 20 crore turnover is huge. Generally, only 50% of the tender value is considered for turnover, kindly look into this and reduce the average annual turnover for the last three financial years to 5 crores so that there can be a competitive bidding with more companies getting chance to participate.</p>	<p>Average Annual Turnover: Minimum average annual turnover of Rs Five [5] Crores calculated as total certified payments received for contracts in progress or completed, within the last three [3] years i.e., FY 2016-2017, 2017-2018, and 2018-</p>

3.	Experience	Pg. No. 62 Sl. No. 3	(i) Experience: Bidder should have experience supply for Printing of any two Citizen related cards, such as Aadhar Card, Pan card, Voter card, Ration card, Health Cards, etc., not less than 1 crore, either on paper or any printing substrate.	For printing 16 Lakh cards an experience of more than 1 crore cards with variable data is very high volume. Kindly request you to cut down the experience requirement to 50 Lakhs cards so that more firms will be eligible in turn the bidding will be competitive.	No Change
4	Specifications		Smart Cared	Request to inform the correct specification of the card to be used whether it's an NFC chip enabled, or RFID chip enabled or simple plain PVC card with bar code printing. As there is a confusion and the cost of the card depends on the type of the card to be used.	Only QR code